

HONG KONG PUBLIC OFFERING — WHITE FORM 香港公開發售 — 白表

PLEASE USE THIS APPLICATION FORM IF YOU WANT THE ALLOTTED HONG KONG PUBLIC OFFER SHARES TO BE ISSUED IN YOUR NAME 如閣下欲以閣下的名義發行所獲配發的香港公開發售股份，請使用本申請表格

Note: Unless defined herein, terms used in this Application Form shall have the same meanings as those defined in the prospectus issued by Tsui Wah Holdings Limited dated November 14, 2012 (the "Prospectus") together with any supplement thereto (if any).

附註：除本申請表格另有界定外，本申請表格所用詞彙與翠華控股有限公司所刊發日期為二零一二年十一月十四日的招股章程（「招股章程」）及其任何補充文件（如有）所界定詞彙具有相同涵義。

Please staple your payment here 請將股款緊釘在此

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this Application Form.

香港交易及結算所有限公司（「聯交所」）及香港中央結算有限公司（「香港結算」）對本申請表格的內容概不負責，對其準確性或完整性亦不發表任何聲明，並明確表示，概不對因本申請表格全部或任何部分內容而產生或可能引致的任何損失或承擔任何責任。

A copy of this Application Form, together with a copy of each of the YELLOW, PINK and GREEN Application Forms, the Prospectus and the other documents specified in the paragraph headed "Documents Delivered to the Registrar of Companies and Available for Inspection" in Appendix V to the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by section 342C of the Companies Ordinance. The Securities and Futures Commission in Hong Kong (the "SFC") and the Registrar of Companies in Hong Kong take no responsibility as to the contents of any of these documents.

本申請表格連同黃色、粉紅色及綠色申請表格、招股章程及招股章程附錄V送呈公司註冊處處長及備案文件，已遵照公司條例第342C條的規定，送交香港公司註冊處處長登記。香港證券及期貨事務監察委員會（「證監會」）與香港公司註冊處處長對任何此等文件的內容概不負責。

Nothing in this Application Form or the Prospectus constitutes an offer to sell or the solicitation of an offer to buy nor shall there be any sale of Hong Kong Public Offer Shares in any jurisdiction in which such offer, solicitation or sales would be unlawful. This Application Form and the Prospectus are not for distribution, directly or indirectly, in or into the United States, nor is this application an offer of Shares for sale in the United States. The Hong Kong Public Offer Shares have not been and will not be registered under the United States Securities Act of 1933, as amended (the "US Securities Act") and may not be offered or sold except pursuant to registration or an exemption from the registration requirements of the US Securities Act. No public offering of the Hong Kong Public Offer Shares will be made in the United States.

本申請表格或招股章程所載者概不構成提出出售或招攬購買的要約，而在任何作出有關要約、招攬或出售即屬違法之司法管轄權範圍內，概不得出售任何香港公開發售股份。本申請表格及招股章程不得在美國境內直接或間接派發，而此項申請亦非在美國境內發售股份。香港公開發售股份亦未曾亦不會根據一九三三年美國證券法（經修訂）（「美國證券法」）登記，除根據美國證券法登記或獲豁免登記規定而獲呈發或出售外，概不可供呈發或出售。香港公開發售股份將不會在美國境內發售。

This Application Form and the Prospectus may not be forwarded or distributed or reproduced (in whole or in part) in any manner whatsoever in any jurisdiction where such forwarding, distribution or reproduction is not permitted under the law of that jurisdiction. This Application Form and the Prospectus are addressed to you personally. Any forwarding or distribution or reproduction of this Application Form or the Prospectus in whole or in part is unauthorized. Failure to comply with this directive may result in a violation of the US Securities Act or the applicable laws of other jurisdictions.

在任何根據有關法例不得發送、派發或複製本申請表格及招股章程之司法管轄權範圍內，本申請表格及招股章程不得以任何方式發送或派發或複製（全部或部分）。本申請表格及招股章程僅致予閣下本人，概不得發送或派發或複製本申請表格或招股章程之全部或部分。如未能遵守此項指令，則可能違反美國證券法或其他司法管轄權之適用法例。



Tsui Wah Restaurant

Tsui Wah Holdings Limited

翠華控股有限公司

(Incorporated in the Cayman Islands with limited liability)

(於開曼群島註冊成立之有限公司)

GLOBAL OFFERING

Number of Offer Shares under the Global Offering : 333,334,000 Shares (subject to the Over-allotment Option)
Number of Hong Kong Public Offer Shares : 33,334,000 Shares (subject to adjustment)
Number of International Placing Shares : 300,000,000 Shares (subject to adjustment and the Over-allotment Option)
Maximum Offer Price : HK\$2.27 per Offer Share, plus brokerage of 1.0%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars and subject to refund)
Nominal value : HK\$0.01 per Share
Stock code : 1314

全球發售

全球發售的發售股份數目 : 333,334,000 股股份（視乎超額配股權而定）
香港公開發售股份數目 : 33,334,000 股股份（可予調整）
國際配售股份數目 : 300,000,000 股股份（可予調整及視乎超額配股權而定）
最高發售價 : 每股發售股份 2.27 港元，另加 1.0% 經紀佣金、0.003% 證監會交易費及 0.005% 聯交所交易費（須於申請時以港元繳足及可予退還）
面值 : 每股股份 0.01 港元
股份代號 : 1314

Application Form 申請表格

Applications will be accepted until 12:00 noon on Monday, November 19, 2012. You must read the conditions and instructions attached to this Application Form. To be valid, you must complete all applicable parts of this Application Form. Please write clearly.

截止接受申請時間為二零一二年十一月十九日（星期一）中午十二時正。閣下務請細閱本申請表格所載的條件及指示。本申請表格所有適用部分必須清楚填妥，方為有效。請清楚填寫表格。

To: Tsui Wah Holdings Limited (the "Company") Deutsche Bank AG, Hong Kong Branch Hong Kong Underwriters

致： 翠華控股有限公司（「貴公司」） 德意志證券亞洲有限公司 德意志銀行香港分行 香港包銷商

- I/we: apply for the number of Hong Kong Public Offer Shares set out below, on the terms and subject to the conditions of the Prospectus and this Application Form, and subject to the Memorandum and the Articles of Association of the Company.
enclose payment in full for the Hong Kong Public Offer Shares applied for, including 1.0% brokerage, 0.003% SFC transaction levy and 0.005% Stock Exchange trading fee.
undertake and agree to accept the Hong Kong Public Offer Shares applied for, or any lesser number allocated to me/us on this application.
declare that this is the only application made and the only application intended to be made by me/us whether on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the HK eIPO White Form Service Provider via the HK eIPO White Form service (www.hkeipo.hk) to benefit me/us or the person for whose benefit I am/we are applying, other than on a PINK Application Form as Eligible Employee.
represent, warrant and undertake that you understand that the Shares have not been and will not be registered under the US Securities Act.
represent, warrant and undertake that (a) I am not/we are not none of the persons for whose benefit I am/we are applying is restricted by any applicable laws of Hong Kong or elsewhere from making this application, or paying any application money for, or being allotted or taking up, any Hong Kong Public Offer Shares; (b) that I am not/we are not none of the persons for whose benefit I am/we are applying is within the United States (as defined in Regulation S under the US Securities Act); (c) I/we/the persons for whose benefit I am/we are applying will acquire the Hong Kong Public Offer Shares in an offshore transaction (within the meaning of Regulation S under the US Securities Act); and (d) the allotment of or the application for the Hong Kong Public Offer Shares to or by me/us/any of the persons by whom or for whose benefit this application is made would not require the Company to comply with any requirement under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong.
undertake, confirm and declare that I/we and the person for whose benefit I am/we are applying have not indicated an interest for or taken up and will not indicate an interest for or take up any of the International Placing Shares.
authorize that this declaration and representation will be relied upon by the Company, the Sole Sponsor, the Sole Global Coordinator and the Hong Kong Underwriters in deciding whether or not to make any allotment of Hong Kong Public Offer Shares in response to this application.
authorize the Company to place my/our name(s) on the register of members of the Company as the holder(s) of any Hong Kong Public Offer Shares to be allotted to me/us, and (subject to the terms and conditions set out in this Application Form and the Prospectus) to send any share certificate(s) and/or refund cheque(s) by ordinary post at my/our own risk to the address given on this Application Form (except where I/we have applied for 1,000,000 or more Hong Kong Public Offer Shares and have indicated on this Application Form that I/we wish to collect any share certificate(s) and/or refund cheque(s) in person in accordance with the procedures prescribed in this Application Form and the Prospectus);
request that any refund cheque(s) be made payable to me/us (or in the case of joint applicants, to the first-named applicant in this Application Form), and (subject to the terms and conditions set out in this Application Form and in the Prospectus) to send any refund cheque(s) by ordinary post and at my/our own risk to the address stated on this Application Form (except where I/we have applied for 1,000,000 or more Hong Kong Public Offer Shares and have indicated on this Application Form that I wish to collect any refund cheque(s) in person in accordance with the procedures prescribed on this Application Form and the Prospectus);
have read the terms, conditions and application procedures set out in this Application Form and in the Prospectus and agree to be bound by them; and
agree that this application made by me/us, any acceptance of it and the resulting contract, will be governed by and construed in accordance with the laws of Hong Kong.

- 本人/吾等： 認購申請香港公開發售股份所需的全數款項，包括 1.0% 經紀佣金、0.003% 證監會交易費及 0.005% 聯交所交易費；
承諾及同意接納申請數目或此申請所分配予本人/吾等之較少數目的香港公開發售股份；
聲明、保證及承諾，閣下明白我/吾等/本人/吾等代為申請的受益人並非香港或其他地方的任何適用法例限制提出申請、或支付任何申請款項、或獲配發或承購任何香港公開發售股份；(b) 本人/吾等或本人/吾等代為申請的受益人並非美國境內（定義見美國證券法的 S 規則）；(c) 本人/吾等或本人/吾等代為申請的受益人會按普通郵寄方式（定義見美國證券法的 S 規則）（在購買香港公開發售股份及 (d) 貴公司律師向本人/吾等/本申請的任何受益人配發香港公開發售股份，或向本人/吾等/本申請的任何受益人申請認購香港公開發售股份而遵守任何香港以外地區的任何法律或規則（不論具有法律效力與否）的規定；
承諾、保證及聲明，本人/吾等及本人/吾等代為申請的受益人並無亦不會表示有意認購或承購任何國際配售股份；
明白 貴公司、獨家保薦人、獨家全球協調人及香港包銷商均擬根據本聲明及承諾以決定是否因本申請配發任何香港公開發售股份；
授權 貴公司將本人/吾等的姓名、名稱列入 貴公司股東名冊內，作為本人/吾等所獲配發任何香港公開發售股份的持有人，及（在本申請表格及招股章程所載的條款及條件的規限下）以平手過任何股款及/或匯款支付往本申請表格所填地址；務請謹此聲明本人/吾等認購 1,000,000 股或以上香港公開發售股份，並已於申請表格上明確載明本申請表格及招股章程所載任何法律或規則，或匯款支票；
要求任何匯款支票以本人/吾等/或如屬聯名申請人，以本申請表格內排名首位的申請人為抬頭人，並（在本申請表格及招股章程所載的條款及條件的規限下）以平手過將該支票寄交本申請表格所填地址，不論該匯款由本人/吾等承購、除本人/吾等申請 1,000,000 股或以上香港公開發售股份，並已於本申請表格表明本人/吾等擬本申請表格及招股章程所載程序，親自領取任何匯款支票；
已細閱本申請表格及招股章程所載的條款、條件及申請手續，並同意受其約束；及
同意本人/吾等作出的申請，其條款及所訂立的合約均受香港法律規管，並按香港法律詮釋。

For broker use 此欄供經紀填寫 Lodged by 申請由以下經紀遞交

Table with 2 columns: Broker No. 經紀號碼, Broker's Chop 經紀印章

Signed by (all) applicant(s) (all joint applicants must sign): (所有申請人簽署/所有聯名申請人必須簽署) :

Date: 日期 : D M Y

Warning: It is important that you read the terms, conditions and application procedures overleaf. You must complete this application in block letters in English unless otherwise stated, otherwise the application is liable to be rejected. You must sign this application in writing (and not by way of personal chop), otherwise the application is liable to be rejected. Only one application may be made for the benefit of any person on a WHITE or YELLOW Application Form, or by giving electronic application instructions to HKSCC via CCASS or to the HK eIPO White Form Service Provider via the HK eIPO White Form service (www.hkeipo.hk). The following are liable to be rejected: multiple or suspected multiple applications on WHITE and/or YELLOW Application Forms and/or by giving electronic application instructions to HKSCC via CCASS and/or to the HK eIPO White Form Service Provider via the HK eIPO White Form service (www.hkeipo.hk); for more than 15,000,000 Hong Kong Public Offer Shares; and/or where cheques or banker's cashier orders are dishonoured upon the first presentation. You may be prosecuted if you make a false declaration.

警告：務請閣下細閱背頁的條款、條件及申請手續。除另有訂明外，閣下必須以英文正楷填寫本申請，否則申請可被拒絕受理。閣下必須簽署本申請，不得以個人印章代替，否則申請可被拒絕受理。僅限以何人上之利益，以白色或黃色申請表格或透過中央結算系統向香港結算或透過網上白表服務 (www.hkeipo.hk) 向網上白表服務供應商發出電子認購申請。倘出現下列情況，則有關認購申請可不予受理：以白色及/或黃色申請表格及/或透過中央結算系統向香港結算及/或透過網上白表服務 (www.hkeipo.hk) 向網上白表服務供應商發出電子認購申請；提出重複或疑難重覆申請；及由一名申請人，以一份白色或黃色申請表格及/或透過中央結算系統向香港結算及/或根據網上白表服務 (www.hkeipo.hk) 向網上白表服務供應商發出電子認購申請提出認購超過 15,000,000 股香港公開發售股份；及/或支票或銀行本票於首次提呈付款時未能兌現。閣下如作出虛假聲明，可能會被檢控。

Number of Hong Kong Public Offer Shares applied for (unless provided otherwise, not to exceed 15,000,000 Hong Kong Public Offer Shares)
申請認購香港公開發售股份數目(除非另有規定，否則申請數目不得超過15,000,000股香港公開發售股份)

Cheque/banker's cashier order number
支票/銀行本票號碼

Total amount of payment
股款總額

HK\$ 港元

Name of bank on which cheque/banker's cashier order is drawn*
支票/銀行本票之付款銀行名稱*

* Cheque or banker's cashier order should be crossed "Account Payee Only" and made payable to "Bank of China (Hong Kong) Nominees Limited — Tsui Wah Holdings Public Offer"
支票或銀行本票須以「只准入抬頭人賬戶」方式劃線開出，並須註明抬頭人為「中國銀行(香港)代理人有限公司—翠華控股公開發售」。

To be completed in BLOCK letters in English, except as stated otherwise. Please write clearly in ink. Joint applicants should give the address of the first-named applicant only.
除另有指明外，請以英文正楷填寫。請用墨水筆或原子筆清晰填寫。聯名申請人只須填寫排名首位申請人的地址。

Your name in English
英文姓名/名稱

Family name or company name 姓氏或公司名稱

Forename(s) 名字

Your name in Chinese
中文姓名/名稱

Family name or company name 姓氏或公司名稱

Forename(s) 名字

Your occupation in English
職業(以英文填寫)

Your Hong Kong Identity Card No./Passport No./Hong Kong business registration No. (Please delete as appropriate)*
閣下的香港身分證號碼/護照號碼/香港商業登記證號碼(請刪除不適用者)*

Names of all other joint applicants in English (if any)
所有其他聯名申請人之英文姓名/名稱(如有)

(1)
(2)
(3)

Hong Kong Identity Card No./Passport No./Hong Kong business registration No. of all other joint applicants (Please delete as appropriate)*
所有其他聯名申請人的香港身分證號碼/護照號碼/香港商業登記證號碼(請刪除不適用者)*

(1)
(2)
(3)

Your address in English (Joint applicants should give the address and telephone number of the first-named applicant only) (Only an address in Hong Kong will be accepted)
申請人地址(以英文填寫)(聯名申請人只須申報排名首位申請人的地址及電話號碼)(僅接納香港地址)

Tel. No. 電話號碼

(1) For individuals, you must provide your Hong Kong Identity Card number or passport number. If you hold a Hong Kong Identity Card, please provide your Hong Kong Identity Card number. If you do not hold a Hong Kong Identity Card, please provide your passport number. For body corporate, please provide your Hong Kong business registration number. Your Hong Kong Identity Card number or passport number (if you are an individual) or Hong Kong business registration number (if you are a body corporate) will be used for checking the validity of this Application Form and such data may be transferred to a third party for the accomplishment of such purpose. All joint applicants must give (if they are individuals) their Hong Kong Identity Card numbers, or, where appropriate, passport numbers, or (if they are bodies corporate) their Hong Kong business registration numbers.

(2) Part of your Hong Kong Identity Card number/passport number, or, if you are joint applicants, part of the Hong Kong Identity Card number/passport number of the first-named applicant, provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong Identity Card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong Identity Card number/passport number may lead to delay in encashment of or may invalidate your refund cheque. 閣下所提供的香港身分證號碼/護照號碼，或(倘閣下為聯名申請人)排名首位申請人的香港身分證號碼/護照號碼，其部分字符可能列印於閣下的退款支票(如有)。有關資料亦將轉交第三方以安排退款。閣下的銀行可能會在兌現閣下的退款支票前，要求核實閣下的香港身分證號碼/護照號碼。不正確填寫閣下的香港身分證號碼/護照號碼，可能會導致延誤兌現閣下的退款支票，或使退款支票無效。

For nominees: Please provide an account number or identification code for each beneficial owner (or in the case of joint beneficial owners, for each beneficial owner). If you are a nominee and you do not complete this section, this application will be treated as being made for your benefit.

由代名人遞交：請填寫每名實益擁有人(如屬聯名實益擁有人，則為每名實益擁有人)的戶口號碼或身分識別編碼。如閣下為代名人但並無填寫此欄，本申請將視作為以閣下本身為受益人提出。

If you apply for 1,000,000 or more Hong Kong Public Offer Shares and wish to collect your share certificate(s) and/or refund cheque(s) (where relevant) in person from Tricor Investor Services Limited at 26/F, Tesbury Centre, 28 Queen's Road East, Hong Kong from 9:00 a.m. to 1:00 p.m. on Friday, November 23, 2012 or such other dates as notified by the Company in the newspapers as the date of despatch/collection of share certificate(s)/e-Auto Refund payment instructions/refund cheque(s), please put a "✓" in the box on the left. Please see the sections overleaf headed "If your application for Hong Kong Public Offer Shares is successful (in whole or in part)" and "Refund of your money" for details of when and where to collect your share certificate(s) and/or refund cheque(s) (where relevant).
如閣下申請認購1,000,000股或以上香港公開發售股份，且擬於二零一二年十一月二十三日(星期五)上午九時正至下午一時正，或本公司在報章上公佈寄發/領取股票/電子自動退款指示/退款支票的該等其他日期，親臨卓佳證券登記有限公司(地址為香港皇后大道東28號金鐘匯中心26樓)領取閣下的股票及/或退款支票(視相關情況而定)，請在左邊方格內填上「✓」號。有關領取股票及/或退款支票(視相關情況而定)的時間及地點詳情，請參閱背頁「閣下的香港公開發售股份申請獲(全部或部分)接納」及「退還款項」兩節。

ADDRESS LABEL 地址標貼

Please repeat your name(s) and address as set out above in BLOCK letters

請用正楷填寫上表所示姓名/名稱及地址

Name(s) 姓名/名稱
Address 地址

For Bank use 此欄供銀行填寫



翠華餐廳®

Tsui Wah Restaurant

Tsui Wah Holdings Limited

翠華控股有限公司

(Incorporated in the Cayman Islands with limited liability)

GLOBAL OFFERING

CONDITIONS OF YOUR APPLICATION

Unless otherwise stated, terms used in these conditions have the same meanings ascribed thereto in the Prospectus.

A. Who can apply

1. The applicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older and must have a Hong Kong address.
2. If you are a **firm**, the application must be in the name(s) of the individual member(s), not in the name of the firm.
3. If you are a **body corporate**, the application must be stamped with the company chop (bearing the company name) and signed by a duly authorized officer who must state his or her representative capacity.
4. Save as under the circumstances permitted by the Listing Rules, you **cannot** apply for any Hong Kong Public Offer Shares if you or any person(s) for whose benefit you are applying are/is:
 - an existing legal and beneficial owner of the Shares in the Company;
 - the chief executive or director of the Company or any of its subsidiaries;
 - an associate (as defined in the Listing Rules) of any of the above;
 - a connected person (as defined in the Listing Rules) of the Company or any of its subsidiaries or a person who will become a connected person of the Company or any of its subsidiaries immediately upon completion of the Global Offering;
 - a legal or natural person of the PRC (except qualified domestic institutional investors);
 - a United States person (as defined in Regulation S under the US Securities Act) when completing and submitting this Application Form and you are not either (a) a person described in paragraph (h)(3) of Rule 902 of Regulation S under the US Securities Act or (b) a qualified foreign investor within the meaning of Rule 144A under the US Securities Act;
 - a person who does not have a Hong Kong address; or
 - have been allocated or have applied for or have indicated an interest in the International Placing Shares under the International Placing or otherwise participate in the International Placing.
5. The number of joint applicants must not exceed four.

B. If you are a nominee

- Unless you are an Eligible Employee applying for Employee Reserved Shares by using a **PINK** Application Form, you may make more than one application for the Hong Kong Public Offer Shares if and only if you are a **nominee**, in which case you may make an application by: (i) giving **electronic application instructions** to HKSCC via CCASS (if you are a CCASS Investor Participant or apply through CCASS Clearing or Custodian Participant) or to the HK eIPO White Form Service Provider via the **HK eIPO White Form service (www.hkelpo.hk)** (save in the case of applications made by nominees in accordance with paragraph B above); or (ii) using a **WHITE** or **YELLOW** Application Form, and lodging more than one application in your own name on behalf of different beneficial owners. In the box on this Application Form marked "For nominees", you must include:
- an account number; or
 - some other identification code for each beneficial owner or, in the case of joint beneficial owners, for each such beneficial owner. If you do not include this information, the application will be treated as being for your own benefit.
- A nominee who submits this Application Form on behalf of another person is deemed to have represented to and undertaken with the Company, the Sole Sponsor, the Sole Global Coordinator and the Hong Kong Underwriters that he/she has been duly authorized by such person (or, if more than one, all of them) to submit this application and to agree to the terms of this Application Form on behalf of such person/very such person. You further undertake to supply to the Company, the Sole Sponsor, the Sole Global Coordinator and the Hong Kong Underwriters such information about such person/very such person as any of them may require for any of the purposes set out in the section below headed "Personal Data".

C. Lodge only one application for your benefit (or you and any of your joint applicants' benefit)

- Multiple or suspected multiple applications for your benefit (or you and any of your joint applicants' benefit) will be rejected as multiple applications if you, or you and your joint applicant(s) together:
 - make more than one application (whether individually or jointly with others) on a **WHITE** and/or **YELLOW** Application Form and/or by giving **electronic application instructions** to HKSCC via CCASS (if you are a CCASS Investor Participant or apply through CCASS Clearing or Custodian Participant) or to the HK eIPO White Form Service Provider via the **HK eIPO White Form service (www.hkelpo.hk)** (save in the case of applications made by nominees in accordance with paragraph B above);
 - apply both (whether individually or jointly) on one **WHITE** Application Form and one **YELLOW** Application Form or on one **WHITE** or **YELLOW** Application Form and give **electronic application instructions** to HKSCC or to the HK eIPO White Form Service Provider via the **HK eIPO White Form service (www.hkelpo.hk)**;
 - apply (whether individually or jointly) on one **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS (if you are a CCASS Investor Participant) or to the HK eIPO White Form Service Provider via the **HK eIPO White Form service (www.hkelpo.hk)** for more than 15,000,000 Hong Kong Public Offer Shares as more particularly described in the section headed "Structure and Conditions of the Global Offering" in the Prospectus; or
 - have applied for or taken up, or indicated an interest for, or have been or will be allocated or placed (including conditionally and/or provisionally) any International Placing Shares under the International Placing.
- All of your applications will also be rejected as multiple applications if more than one application is made for your benefit (including the part of application made by HKSCC Nominees acting on **electronic application instructions**).

- An application is made in your own name, and
 - the principal business of that company is dealing in securities; and
 - you exercise statutory control over that company,
- then the application will be treated as being made for your own benefit.
- **Unlisted company** means a company with no equity securities listed on the Stock Exchange.
 - **Statutory control** in relation to a company means you:
 - control the composition of the board of directors of that company; or
 - control more than half of the voting power of the company;
 - hold more than half of the issued share capital of that company (not counting any part of it which carries no right to participate beyond a specified amount in a distribution of either profits or capital).

D. Allocation of Hong Kong Public Offer Shares — Pools A and B

- The total number of Offer Shares available for the Hong Kong Public Offering (after taking into account any reallocation of Offer Shares between the Hong Kong Public Offering and the International Placing and after deducting the number of Employee Reserved Shares validly applied for under the Employee Preferential Offering) is to be divided into two pools (subject to adjustment of odd lot size) for allocation purposes: pool A and pool B. If the Employee Reserved Shares are not fully taken up by the Eligible Employees, any excess shares will be allocated to pool A and pool B in equal proportion. The Hong Kong Public Offer Shares in pool A will be allocated on an equitable basis to applicants who have applied for the Hong Kong Public Offer Shares with an aggregate subscription price of HK\$5 million (excluding brokerage, SFC transaction levy and Stock Exchange trading fee) or less. The Hong Kong Public Offer Shares in pool B will be allocated on an equitable basis to applicants who have applied for the Hong Kong Public Offer Shares with an aggregate subscription price of more than HK\$5 million (excluding brokerage, SFC transaction levy and Stock Exchange trading fee). Applicants must be aware that applications in pool A and applications in pool B may receive different allocation ratios. If the Hong Kong Public Offer Shares in one (but not both) of the pools are undersubscribed, the surplus Hong Kong Public Offer Shares will be transferred to the other pool to satisfy demand and to be allocated in equal proportion to the pool which is oversubscribed. The Hong Kong Public Offer Shares means the price payable on application thereof (without regard to the Offer Price as finally determined). Applicants can only receive an allocation of the Hong Kong Public Offer Shares from either pool A or pool B but not from both pools. The basis of allocation in each pool may vary, depending on the number of Hong Kong Public Offer Shares validly applied for by each applicant. The allocation of Hong Kong Public Offer Shares will be subject to the following allotting, which would mean that some applicants may receive a higher allocation than others who have applied for the same number of Hong Kong Public Offer Shares and those applicants who are not successful in the ballot may not receive any Hong Kong Public Offer Shares. Multiple or suspected multiple applications within either pool or between pools and any application for more than 15,000,000 Hong Kong Public Offer Shares are liable to be rejected. Each applicant under the Hong Kong Public Offering will be required to give an undertaking and confirmation in this Application Form submitted by him that he and any person(s) for whose benefit he is making the application have not received any International Offer Shares under the International Placing, and such applicant's application is liable to be rejected if the said undertaking and/or confirmation is breached and/or untrue (as the case may be).

E. Supplemental Information

- If any supplement to the Prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) has/have not been so notified, or if applicant(s) has/have not indicated to withdraw their applications in accordance with the procedure to be notified, then the applications that have been submitted remain valid and may be accepted. Subject to the above, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

F. Effect of completing and submitting this Application Form

- By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee and on behalf of each person for whom you act as agent or nominee:
 - **instruct and authorize** the Company, the Sole Sponsor, the Sole Global Coordinator and/or the Hong Kong Underwriters (or their respective agents or nominees), each acting as an agent of the Company, to execute any transfer forms, contract notes or other documents on your behalf and to do on your behalf all other things necessary to effect the registration of any Hong Kong Public Offer Shares allocated to you in your name(s) as required by the Articles of Association and otherwise to give effect to the arrangements described in the Prospectus and this Application Form;
 - **undertake** to sign all or documents and to do all other things necessary to enable you to be registered as the holder of the Hong Kong Public Offer Shares allocated to you, and as required by the Articles of Association;
 - **represent, warrant and undertake** that you understand that the Shares have not been and will not be registered under the US Securities Act and you are outside the United States (as defined in Regulation S) when completing the Application Form or are a person described in paragraph (a) of Rule 902 of Regulation S;
 - **represent, warrant and undertake** that (a) you are not, and none of the person(s) for whose benefit you are applying is restricted by any applicable laws of Hong Kong or elsewhere from making this application, or paying any application monies for, or being allotted or taking up, any Hong Kong Public Offer Shares; (b) you are not, and none of the person(s) for whose benefit you are applying is, within the United States (as defined in Regulation S under the US Securities Act); (c) you and any of the person(s) for whose benefit you are applying will acquire the Hong Kong Public Offer Shares in an offshore transaction (within the meaning of Regulation S under the US Securities Act); and (d) the allotment of or the application for the Hong Kong Public Offer Shares to or by you or any of the other persons by whom or for whose benefit the application is made would not require the Company to comply with any requirement under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong;
 - **confirm** that you have received and/or read a copy of the Prospectus and have only relied on the information and representations contained in the Prospectus in making this application, and will not rely on any other information or representation concerning the Company save as set out in any supplement to the Prospectus; that you agree that the Company, the Sole Sponsor, the Sole Global Coordinator, the Sole Broker/runner, the Sole Lead Manager, the Hong Kong Underwriters nor any of their respective directors, officers, employees, partners, agents, advisors or any other parties involved in the Global Offering will have any liability for any such other information or representations;
 - **agree** without prejudice to the rights which you may have that once this application has been accepted, you may not rescind it due to an innocent misrepresentation or other than as provided in the Prospectus; you may not rescind it (if the application is made for your own benefit) **warrant** that this application is the only application which will be or has been made for your benefit on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC or to the designated HK eIPO White Form Service Provider via the **HK eIPO White Form service (www.hkelpo.hk)** (if the application is made by an agent on your behalf) **warrant** that you have validly and irrevocably conferred on your agent all necessary power and authority to make this application;
 - if you are an agent or other person for whom that reasonable inquiries have been made of that other person that this application is the only application which will be made for the benefit of that other person on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS or to the designated HK eIPO White Form Service Provider via the **HK eIPO White Form service (www.hkelpo.hk)**, and that you are duly authorized to sign this Application Form or to give **electronic application instructions** to HKSCC or to the designated HK eIPO White Form Service Provider via the **HK eIPO White Form service (www.hkelpo.hk)**;
 - **agree** that once your application is accepted, your application will be evidenced by the results of the Hong Kong Public Offering made available by the Company;
 - **undertake and confirm** that you (if the application is made for your benefit) or the person(s) for whose benefit you have made the application, have not applied for, taken up or indicated an interest in, or received or been placed (or allocated or indicated conditionally and/or provisionally) and will not apply for or take up or indicate any interest in any Placing Shares in the International Placing, nor otherwise participate in the International Placing;

- **warrant** the truth and accuracy of the information contained in this application;
- **agree** that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
- **undertake and agree** to accept the Hong Kong Public Offer Shares applied for, or any lesser number allocated to you under the application;
- **authorize** the Company to place your name(s) on the Company's register of members as the holder(s) in Hong Kong of any Hong Kong Public Offer Shares allocated to you, and (subject to the terms and conditions set out in this Application Form and in the Prospectus) the Company and/or the Company's agents to send any share certificate(s) (where applicable) and/or any refund cheque (where applicable) to you or (in case of joint applicants) the first-named applicant on this Application Form by ordinary post to the address stated on this Application Form at your own risk (except if you have applied for 1,000,000 or more Hong Kong Public Offer Shares and have indicated in this Application Form that you wish to collect your refund cheque(s) and/or share certificate(s) (where applicable) in person) from Hong Kong Share Registrar, between 9:00 a.m. and 1:00 p.m. on the date notified by our Company in the newspapers as of the date of despatch/collocation of share certificate(s)-Auto Refund payment instructions/ refund cheque(s);
- **agree** that the processing of your application including the despatch of refund cheque(s) (if any), in person may be done by any of the Company's receiving bankers and is not restricted to the bank at which your Application Form is lodged;
- **confirm** to you and your agent(s) the terms and conditions and application procedures set out in the Prospectus and this Application Form and **agree** to be bound by them and are aware of the restrictions on the Hong Kong Public Offering of the Offer Shares described in the Prospectus;
- **understand** that these declarations and representations will be relied upon by the Company and the Sole Global Coordinator in deciding whether or not to allocate any Hong Kong Public Offer Shares in response to your application and that you may be prosecuted for making a false declaration;
- if the laws of any place outside Hong Kong are applicable to your application, you **agree and warrant** that you have complied with all such laws and none of the Company, the Sole Sponsor, the Sole Global Coordinator, the Hong Kong Underwriters and any other parties involved in the Global Offering, nor any of their respective officers or advisors will infringe any laws outside Hong Kong as a result of the acceptance of your offer to purchase, or any actions arising from your rights and obligations under the terms and conditions contained in the Prospectus and any supplement thereto;
- **agree** with the Company and each Shareholder, for itself and for the benefit of each Shareholder, and the Company agrees with each of the Company's Shareholders, to observe and comply with the Companies Ordinance, the Memorandum and the Articles of Association;
- **agree** with the Company and each Shareholder of the Company that the Shares in the Company are freely transferable by the holder thereof;
- **authorize** the Company to enter into a contract on your behalf with each Director or officer of the Company whereby such Directors and officers undertake to observe and comply with their obligations to Shareholders as stipulated in the Memorandum and the Articles of Association;
- **agree** that the Company, the Directors, the Sole Sponsor, the Sole Global Coordinator, the Hong Kong Underwriters and any of their respective officers, employees, partners, agents or advisors, and any other parties involved in the Global Offering are liable only for and that you have only relied upon the information and representations contained in the Prospectus and any supplement to the Prospectus (and only then to the extent such liability is held to exist by a court with competent jurisdiction);
- **agree** to disclose to the Company, the Hong Kong Share Registrar, the receiving bankers, the Sole Sponsor, the Sole Global Coordinator and the Hong Kong Underwriters and their respective agents or advisors and any other parties involved in the Global Offering and agents any personal data and any other information which they require about you or the person(s) for whose benefit you have made the application; and
- **agree** that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong.

The Company, the Sole Sponsor, the Sole Global Coordinator, the Hong Kong Underwriters, and their respective directors, advisors and agents and any other parties involved in the Global Offering are entitled to rely on any warranty, representation or declaration made by you in this application. In the event of the application being made by joint applicants, all the warranties, representations, declarations and allocations given, made, assumed, given or assumed by or imposed on the joint applicants shall be deemed to have been made, given and assumed by and imposed on the applicants jointly and severally.

You must complete this application in block letters in English, unless otherwise stated, and you or (in case of joint applicants) each of the joint applicants must sign this application in writing (and not by way of personal chop), otherwise the application is liable to be rejected.

G. Power of attorney

- If your application is made by a person duly authorized under a valid power of attorney, the Company, the Sole Global Coordinator (or their respective agents or nominees) may accept or reject your application at their discretion, subject to any conditions they think fit, including proof of evidence of the authority of your attorney.

H. Determination of Offer Price

The Offer Price is expected to be fixed by agreement among the Sole Global Coordinator (for itself and on behalf of the Underwriters), and the Company on the Price Determination Date. The Offer Price will be not more than HK\$2.27 and is currently expected to be not less than HK\$1.89. Applicants for the Hong Kong Public Offer Shares are required to pay, on application, the maximum Offer Price of HK\$2.27 for each Offer Share together with brokerage of 1.0%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%, subject to any necessary rounding and refund if the Offer Price as finally determined is lower than HK\$2.27. The Price Determination Date is expected to be on or around Tuesday, November 20, 2012, and, in any event, not later than Friday, November 23, 2012. The Sole Global Coordinator (on behalf of the Underwriters) may, with the consent of the Company, reduce the number of Offer Shares being offered under the Global Offering and/or the indicative Offer Price range below that stated in the Prospectus (which is HK\$1.89 to HK\$2.27 per Offer Share) at any time on or prior to the morning of the last day for the lodging of applications under the Hong Kong Public Offering. In such a case, an announcement will be published in The Standard (in English), the Hong Kong Economic Times (in Chinese), on the Company's website (www.tsuiwah.com.hk) and on the Stock Exchange's website (www.hkexnews.hk) not later than the morning of the day which is the last day for the lodging of applications under the Hong Kong Public Offering. If, for whatever reason, the Company and the Sole Global Coordinator are not able to agree on the Offer Price, the Global Offering (including the Hong Kong Public Offering) will not proceed and will lapse.

ALLOTMENT OF HONG KONG PUBLIC OFFER SHARES

No proceedings will be taken on applications for the Hong Kong Public Offer Shares and no allotment of any such shares will be made until after the closing of the application lists.

The Company expects to release and announce the final Offer Price, the results of applications and the basis of allotment of the Hong Kong Public Offer Shares and Employee Reserved Shares on or about Friday, November 23, 2012 in The Standard (in English), the Hong Kong Economic Times (in Chinese), on the Company's website (www.tsuiwah.com.hk) and on the Stock Exchange's website (www.hkexnews.hk).

Results of allocations of the Hong Kong Public Offering, Employee Preferential Offering and the Hong Kong Identity card/passport/Hong Kong business certificate (where relevant) will be submitted to applicants by ordinary post to the address as specified in this Application Form at your own risk, giving **electronic application instructions** to HKSCC via CCASS or to the HK eIPO White Form Service Provider via the **HK eIPO White Form service (www.hkelpo.hk)** — 7. Available Allocation" in the manner described in the section headed "How to Apply for Hong Kong Public Offer Shares and Employee Reserved Shares — 7. Available Allocation" in the Prospectus on Friday, November 23, 2012.

IF YOUR APPLICATION FOR HONG KONG PUBLIC OFFER SHARES IS SUCCESSFUL (IN WHOLE OR IN PART)

No receipt will be issued for application monies paid. The Company will not issue temporary documents of title.

If you have applied for 1,000,000 or more Hong Kong Public Offer Shares and have indicated your intention on this Application Form to collect your share certificate(s) (where relevant) in person, you are required to attend the Hong Kong Public Offer Shares collection, and have provided all information required by this Application Form, you may collect your share certificate(s) (where relevant) from:

Tricor Investor Services Limited
26/F, Tesbury Centre
28 Queen's Road East,
Hong Kong

from 9:00 a.m. to 1:00 p.m. on Friday, November 23, 2012 or any other date notified by the Company in The Standard (in English) and the Hong Kong Economic Times (in Chinese). If you are an individual who opts for personal collection, you must not authorize any other person to make collection on your behalf. If you are a corporate applicant which opts for personal collection, your authorized representative must attend bearing a letter of authorization from your corporation stamped with your corporation's chop. Both individuals and authorized representatives (if applicable) must produce, at the time of collection, evidence of identity acceptable to the Hong Kong Share Registrar, Tricor Investor Services Limited. If you do not collect your share certificate(s) (where relevant) in person within the time specified for collection, it/they will be despatched promptly by you by ordinary post to the address as specified in this Application Form at your own risk.

If you have applied for less than 1,000,000 Hong Kong Public Offer Shares or if you have applied for 1,000,000 or more Hong Kong Public Offer Shares but have not indicated in this Application Form that you wish to collect your share certificate(s) (where relevant) in person, your share certificate(s) (where relevant) will be despatched to you by ordinary post to the address as specified in this Application Form at your own risk. Share certificates for Hong Kong Public Offer Shares are expected to be issued on Friday, November 23, 2012, but will only become valid certificates of title at 8:00 a.m. on Monday, November 26, 2012, provided that (i) the Hong Kong Public Offering has become unconditional in all respects and (ii) the right of termination as described in the sub-section headed "Underwriting — Underwriting Arrangements and Expenses — Hong Kong Public Offering — Grounds for termination" in the Prospectus has not been exercised.

CIRCUMSTANCES IN WHICH YOU WILL NOT BE ALLOTTED HONG KONG PUBLIC OFFER SHARES

You will not be allocated Hong Kong Public Offer Shares for any of the following reasons:

1. **If your application is rejected:**
 - By completing and submitting an Application Form, you agree that your application cannot be revoked on or before the fifth day after the time of the opening of the application lists (excluding for this purpose any day which is not a business day). This agreement will take effect as a collateral contract with the Company, and will become binding when you lodge this Application Form. This collateral contract will be considered a contract with the Company and will be subject to the application of such conditions or results of the ballot, respectively, after the time of the opening of the application lists (excluding for this purpose any day which is not a business day), except by means of one of the procedures referred to in the Prospectus.
 - Your application may only be revoked on or before the fifth day after the time of the opening of the application lists (excluding for this purpose any day which is not a business day) if a person responsible for the Prospectus under section 40 of the Companies Ordinance gives a public notice under that section which excludes or limits the responsibility of that person for the Prospectus.
 - If your application has been accepted, it cannot be revoked. For this purpose, acceptance of applications which are not rejected will be constituted by notification of the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot or otherwise, it will be subject to the application of such conditions or results of the ballot, respectively.
2. **At the discretion of the Company or the Sole Global Coordinator, your application is rejected:**
 - The Company, the Sole Global Coordinator or their respective agents have full discretion to reject or accept any application, or to accept only part of any application without having to give any reasons for any rejection or acceptance.
3. **If your application is rejected:**
 - Your application may be rejected if:
 - your application is a multiple or a suspected multiple application;
 - this Application Form is not completed in accordance with the instructions as stated in this Application Form or the application Shares is not one of the numbers set out in the table in the Application Form;
 - your payment is not made correctly or you pay by cheque or banker's cashier order and the cheque or banker's cashier order is dishonoured on its first presentation;
 - you or the person for whose benefit you are applying have applied for or taken up, or indicated an interest for, or have been or will be placed (or allocated or indicated conditionally and/or provisionally) and will not apply for or take up or indicate any interest in any Placing Shares in the International Placing;
 - the Company, the Sole Sponsor and the Sole Global Coordinator believe that the acceptance of your application would violate the applicable securities or other laws, rules or regulations of the jurisdiction in which your application is completed and/or signed or your address appeared on this Application Form is located;
 - if you apply for more than 15,000,000 Hong Kong Public Offer Shares; or
 - any of the Hong Kong Underwriting Agreement and/or the International Underwriting Agreement does not become unconditional or is terminated in accordance with the terms thereof.

PLEASE USE THIS APPLICATION FORM IF YOU WANT THE ALLOTTED HONG KONG PUBLIC OFFER SHARES TO BE ISSUED IN YOUR NAME

- 4. If your allotment of Hong Kong Public Offer Shares is void:**
The allotment of Hong Kong Public Offer Shares to you or to HKSCC Nominees, if made, will be void if the Listing Committee of the Stock Exchange (the "Listing Committee") does not grant permission to list the Shares either:
• within three weeks from the closing date of the application lists; or
• within a longer period of up to six weeks if the Listing Committee notifies the Company of that longer period within three weeks of the closing of the application lists.
- 5. If you make applications under the Hong Kong Public Offering as well as the International Placing:**
By filling in any of the Application Forms or giving electronic application instructions to HKSCC or the HK eIPO White Form Service Provider, you agree not to apply for or indicate an interest for International Placing Shares under the International Placing. Reasonable steps will be taken to identify and reject applications under the Hong Kong Public Offering from investors who have received International Placing Shares in the International Placing, and to identify and reject indications of interest in the International Placing from investors who have received Hong Kong Public Offer Shares in the Hong Kong Public Offering.

REFUND OF YOUR MONEY

If you do not receive any Hong Kong Public Offer Shares for any of the above reasons, the Company will refund to you your application monies, including the related brokerage of 1.0%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005%. No interest will be paid thereon.
If your application is accepted only in part, the Company will refund to you the appropriate portion of your application monies, including the related brokerage of 1.0%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005% without interest. If the Offer Price as finally determined is less than HK\$2.27 per Share (excluding brokerage of 1.0%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005% thereon) paid on application, the Company will refund to you the surplus application monies, together with the related brokerage of 1.0%, the SFC transaction levy of 0.003% and the Stock Exchange trading fee of 0.005% without interest. All interest accrued on such monies prior to the date of despatch of refund cheques will be retained for the benefit of the Company.
Refund cheques will be crossed "Account Payee Only" and made out to you, or, if you are joint applicants, to the first named applicant on your Application Form. Part of your Hong Kong Identity Card number/passport number (or, in the case of joint applicants part of the Hong Kong Identity Card number/passport number of the first-named applicant) provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purpose. Your banker may require verifications for your Hong Kong Identity Card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong Identity Card number/passport number may lead to delay in encashment or may invalidate, your refund cheque.
If you have applied for 1,000,000 Hong Kong Public Offer Shares or above and have indicated on your Application Form that you wish to collect your refund cheque in person, you may collect it from:
*Tricor Investor Services Limited
26/F Tesbury Centre
29 Queen's Road East
Hong Kong*

from 9:00 a.m. to 1:00 p.m. on Friday, November 23, 2012 or any other place and date notified by the Company in the newspaper as the place and date of despatch/collection of share certificate(s)/e-Auto Refund payment instruction/refund cheque(s).
If you are an individual who opts for personal collection, you must not authorize any other person to make collection on your behalf. You must produce evidence of identity (which must be acceptable to Tricor Investor Services Limited for collection of your refund cheque. If you are a corporate applicant which opts for personal collection, you must attend by your authorized representative bearing a letter of authorization from such corporation stamped with your corporation's chop. Such authorized representatives must produce at the time of collection, evidence of identity acceptable to Tricor Investor Services Limited.
If you do not collect your refund cheque(s) (where applicable) in person within the time specified for its collection, it will be despatched promptly to you by ordinary post to the address on this Application Form at your own risk.
If you have applied for less than 1,000,000 Hong Kong Public Offer Shares or you have applied for 1,000,000 Hong Kong Public Offer Shares or above but have not indicated on your Application Form that you will collect your refund cheque(s) (where applicable) personally, your refund cheque(s) (where applicable) will be sent to the address on your Application Form on or around Friday, November 23, 2012, by ordinary post and at your own risk.
It is intended that special efforts will be made to avoid any undue delay in refunding application monies where appropriate.

APPLICATION BY HKSCC NOMINEES LIMITED ("HKSCC NOMINEES")

Where this Application Form is signed by HKSCC Nominees on behalf of persons who have given electronic application instructions to apply for the Hong Kong Public Offer Shares, the provisions of this form which are inconsistent with those set out in the Prospectus shall not apply and provisions in the Prospectus shall prevail. Without limiting the generality of this paragraph, the following sections of the Application Form are inapplicable where this form is signed by HKSCC Nominees:
• all warranties on the first page, except the first warranty concerning application for Hong Kong Public Offer Shares on the terms and conditions of the Prospectus and this Application Form, and subject to the Memorandum and Articles of Association of the Company;
• "Warning" on the first page;
• "If you are a nominee";
• "If you do not collect your refund cheque(s) (where applicable) in person within the time specified for its collection, it will be despatched promptly to you by ordinary post to the address on this Application Form at your own risk";
• all representations and warranties under the section headed "Effect of completing and submitting this Application Form", except the first two regarding registration of Hong Kong Public Offer Shares in the applicant's name and the signing of documents to enable the applicant to be registered as the holder of the Hong Kong Public Offer Shares applied for;
• "If your application for Hong Kong Public Offer Shares is successful (in whole or in part)";
• "Circumstances in which you will not be allotted Hong Kong Public Offer Shares"; and
• "Refund of your money".

HOW TO MAKE YOUR APPLICATION

1. Use the table set out below to calculate how much you must pay for the number of Hong Kong Public Offer Shares you want to subscribe for. Your application must be for a minimum of 2,000 Hong Kong Public Offer Shares. Applications must be in one of the numbers set out in the table headed "Number of Shares that may be applied for and payments" below. **No application for any other number of Shares will be considered and any such application is liable to be rejected.** You must pay the maximum offer price of HK\$2.27 per share, plus brokerage of 1.0%, the SFC transaction levy of 0.003% and the Stock Exchange trading fee of 0.005%. The table below sets out the total amount payable for certain numbers of Hong Kong Public Offer Shares.
2. Complete the form correctly in accordance with the instructions and sign it. Only written signatures will be accepted.
3. Staple your payment to the form. You must pay for the Shares applied for by one cheque or by one banker's cashier order.
Each application must be accompanied by either one separate cheque or one banker's cashier order.
• If you pay by cheque, the cheque must:
• be in Hong Kong dollars;
• not be post-dated;
• be drawn on your Hong Kong dollar bank account with a licensed bank in Hong Kong;
• show your account name. This name must either be pre-printed on the cheque, or be endorsed at the back by a person authorized by the bank. This account name must be the same as the name on your Application Form. If it is a joint application, the account name must be the same as the name of the first-named applicant. If the cheque is drawn on a joint account, one of the joint account names must be the same as the name of the first-named applicant;
• be made payable to "Bank of China (Hong Kong) Nominees Limited – Tsui Wah Holdings Public Offer"; and
• be crossed "Account Payee Only".
• If you pay by banker's cashier order, the banker's cashier order must:
• be in Hong Kong dollars;
• be issued by licensed banks in Hong Kong and have your name certified at the back of the banker's cashier order by a person authorized by the bank on which it is drawn. The name on the back of the banker's cashier order and the name on this Application Form must be the same. If it is a joint application, the name at the back of the order must be the same as the name of the first-named applicant;
• not be post-dated;
• be made payable to "Bank of China (Hong Kong) Nominees Limited – Tsui Wah Holdings Public Offer"; and
• be crossed "Account Payee Only".
Your application is liable to be rejected if your cheque or banker's cashier order does not meet all these requirements or is dishonoured on its first presentation.

4. Tear off this Application Form, fold the form once and lodge it in one of the special collection boxes at:
- (a) any of the following branches of Bank of China (Hong Kong) Limited:
- | District | Branch | Address |
|------------------|---|--|
| Hong Kong Island | Bank of China Tower Branch
Lee Chung Street Branch | 3/F, 1 Garden Road, Central
29-31 Lee Chung Street, Chai Wan |
| Kowloon | Tseung Kwan O Plaza Branch
Kowloon Plaza Branch | Shop 112-125, Level 1, Tseung Kwan O Plaza,
Unit 1, Kowloon Plaza, 485 Castle Peak Road |
| New Territories | Kau Yuk Road Branch | 16-24 Kau Yuk Road, Yuen Long |

PERSONAL DATA

Personal Information Collection Statement

The main provisions of the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "Ordinance") came into effect in Hong Kong on 20 December 1996. This Personal Information Collection Statement informs the applicant for and holder of the Hong Kong Public Offer Shares of the policies and practices of the Company and its Hong Kong Share Registrar in relation to personal data and the Ordinance.

1. **Reasons for the collection of your personal data**
From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal data to the Company and its Hong Kong Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the Hong Kong Share Registrar.
Failure to supply the requested data may result in your application for securities being rejected or in delay or inability of the Company or its Hong Kong Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfer of the Hong Kong Public Offer Shares which you have successfully applied for and/or the despatch of share certificate(s), and/or refund cheque(s) to which you are entitled.
It is important that the applicants and holders of securities inform the Company and its Hong Kong Share Registrar immediately of any inaccuracies in the personal data supplied.
2. **Purposes**
The personal data of the applicants and the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:
• processing of your application and refund cheque (where applicable), and verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocations of the Hong Kong Public Offer Shares;
• enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere;
• registering new issuers or transfers into or out of the name of holders of securities including, where applicable, in the name of HKSCC Nominees;
• maintaining or updating the registers of holders of securities of the Company;
• conducting or assisting to conduct signature verifications, any other verification or exchange of information;
• establishing benefit entitlements of holders of securities of the Company, such as dividends, rights issues and bonus issues;
• distributing communications from the Company and its subsidiaries;
• compiling statistical information and shareholder profiles;
• making disclosures as required by any laws, rules or regulations;
• disclosing identities of successful applicants by way of press announcement(s) or otherwise;
• disclosing relevant information to facilitate claims on entitlements; and
• any other incidental or associated purposes relating to the above and/or to enable the Company and its Hong Kong Share Registrar to discharge their obligations to holders of securities and/or regulators and/or other purpose to which the holders of securities may from time to time agree.
3. **Transfer of personal data**
Personal data held by the Company and its Hong Kong Share Registrar relating to the applicants and holders of securities will be kept confidential but the Company and its Hong Kong Share Registrar, to the extent necessary for achieving the above purposes or any of them, may make such inquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain or transfer (whether within or outside Hong Kong) the personal data of the applicants and the holders of securities to or from any and all of the following persons and entities:
• the Company or its appointed agents such as financial advisors and receiving bankers and overseas principal share registrar;
• HKSCC and HKSCC Nominees, who will use the personal data for the purposes of operating CCASS (in cases where the applicants have requested for the Hong Kong Public Offer Shares to be deposited into CCASS);
• any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company or the Company's subsidiaries and/or the Hong Kong Share Registrar in connection with the operation of their respective businesses;
• the Stock Exchange, the SFC and any other statutory, regulatory or governmental bodies; and
• any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers etc.
4. **Access and correction of personal data**
The Ordinance provides the applicants and holders of securities with rights to ascertain whether the Company and/or the Hong Kong Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, the Company and the Hong Kong Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices or the kinds of data held should be addressed to the Company for the attention of the company secretary or (as the case may be) the Hong Kong Share Registrar for the attention of the Privacy Compliance Officer (for the purposes of the Ordinance).

By signing an Application Form or by giving electronic application instructions to HKSCC or the HK eIPO White Form Service Provider, you agree to all of the above.

- (b) or any of the following branches of Standard Chartered Bank (Hong Kong) Limited:

District	Branch	Address
Hong Kong Island	Quarry Bay Branch Yun Ping Road Branch	G/F Westlands Gardens, 1027 King's Road, Quarry Bay G/F to 2/F, Fortune Centre, 44-48 Yun Ping Road, Causeway Bay
Kowloon	Kwun Tong Branch Mei Foo Stage I Branch	1A Yue Man Square, Kwun Tong G/F, 1C Broadway, Mei Foo Sun Chuen Stage I, Lai Chi Kok
New Territories	Metropola Branch	Shop No. 175-176, Level 1, Metropola, 223 Hing Fong Road, Kwai Chung

- (c) or any of the following branches of Hong Seng Bank Limited:

District	Branch	Address
Hong Kong Island	Head Office Wanchai Branch North Point Branch	83 Des Voeux Road Central 200 Hennessy Road 335 King's Road
Kowloon	Tsimshatsui Branch Kowloon Main Branch	18 Camarvon Road 618 Nathan Road

5. **This Application Form can be lodged at these times:**
- | Day | Time |
|------------------------------|-------------------------|
| Wednesday, November 14, 2012 | 9:00 a.m. to 5:00 p.m. |
| Thursday, November 15, 2012 | 9:00 a.m. to 5:00 p.m. |
| Friday, November 16, 2012 | 9:00 a.m. to 5:00 p.m. |
| Saturday, November 17, 2012 | 9:00 a.m. to 1:00 p.m. |
| Monday, November 19, 2012 | 9:00 a.m. to 12:00 noon |
6. The latest time for lodging your application is 12:00 noon on Monday, November 19, 2012 or, if the application lists are not open on that day, then by 12:00 noon on the next day the lists are open. The application lists will be open between 11:45 a.m. and 12:00 noon on that day, subject only to weather conditions. The application lists will not open if there is:
• a tropical cyclone warning signal 8 or above, or
• a "black" rainstorm warning
in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Monday, November 19, 2012. Instead they will be open between 11:45 a.m. and 12:00 noon on the next business day which does not have either of those warnings in force at any time between 9:00 a.m. and 12:00 noon.
7. The right is reserved to present all or any remittances for payment. However, your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Monday, November 19, 2012. The Company will not give you a receipt for your payment. The Company will keep any interest accrued on your application monies (up till, in the case of monies to be refunded, the date of despatch of refund cheques). The right is also reserved to retain any share certificate(s) and/or any surplus application money(ies) or refunds pending clearance of your cheque or banker's cashier order.

NUMBER OF SHARES THAT MAY BE APPLIED FOR AND PAYMENTS

No. of Hong Kong Public Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Public Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Public Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Public Offer Shares applied for	Amount payable on application HK\$
2,000	4,585.77	40,000	91,715.26	600,000	1,375,728.96	8,000,000	18,343,052.80
4,000	9,171.52	50,000	114,644.09	700,000	1,605,017.12	9,000,000	20,635,934.40
6,000	13,757.29	60,000	137,572.90	800,000	1,834,305.28	10,000,000	22,928,816.00
8,000	18,343.05	70,000	160,501.72	900,000	2,063,593.44	11,000,000	25,221,697.60
10,000	22,928.82	80,000	183,430.53	1,000,000	2,292,881.60	12,000,000	27,514,579.20
12,000	27,514.58	90,000	206,359.35	2,000,000	4,585,763.20	13,000,000	29,807,460.80
14,000	32,100.34	100,000	229,288.16	3,000,000	6,878,644.80	14,000,000	32,100,342.40
16,000	36,686.11	200,000	458,576.32	4,000,000	9,171,526.40	15,000,000 ⁽¹⁾	34,393,224.00
18,000	41,271.87	300,000	687,864.48	5,000,000	11,464,408.00		
20,000	45,857.63	400,000	917,152.64	6,000,000	13,757,289.60		
30,000	68,786.45	500,000	1,146,440.80	7,000,000	16,050,171.20		

⁽¹⁾ Maximum number of Hong Kong Public Offer Shares you may apply for.

如閣下欲以閣下的名義發行所獲配發的香港公開發售股份，請使用本申請表格



翠華餐廳®
Tsui Wah Restaurant

Tsui Wah Holdings Limited

翠華控股有限公司
(於開曼群島註冊成立之有限公司)

全球發售

申請條件

除另有訂明外，此等申請條件所用詞彙與招股章程所界定者具有相同涵義。

甲. 申請人資格

- 閣下(申請人)及閣下代為申請的任何受益人必須年滿18歲或以上並須有香港地址。
- 閣下屬**團體**，則必須以商號的個別成員而非以商號的名義申請。
- 閣下屬**法人團體**，申請表格須蓋上具有公司名稱的印章；並由正式授權的人員簽署，並須註明授權人員的身份。
- 除非上市規則許可，倘閣下或閣下代為申請的任何受益人為下列人士，則不得申請認購任何香港公開發售股份：
 - 本公司股份現時的合法及實益擁有人；
 - 本公司或其任何附屬公司的主要行政人員或董事；
 - 上述任何人士之聯繫人士(定義見上市規則)；
 - 本公司或其任何附屬公司的關連人士(定義見上市規則)或於緊隨全球發售完成後將成為本公司或其任何附屬公司關連人士的人士；
 - 除合資格境內機構投資者外，中國的法人或自然人；
 - 在填妥及遞交本申請表格時為美籍人士(定義見美國證券法S規則)且閣下(a)既非美國證券法S規則第902條第(h)(3)段所述人士；或(b)亦非美國證券法第144A條所指之合資格機構買家；
 - 並無香港地址的人士；或
 - 已根據國際配售獲分配或申請認購或表示有意申請認購國際配售股份或以其他方式參與國際配售的人士。

乙. 閣下代為代人

倘閣下為使用粉紅色申請表格申請認購員預留股份的合資格僱員，倘閣下為代名人及僅在此情況下，則可提出超過一項認購香港公開發售股份的申請。閣下可代名人或：(i)透過中央結算系統向香港結算發出**電子認購指示**(倘閣下為中央結算系統參與者)；或(ii)使用**白色或黃色申請表格**提出申請，並以閣下名義代表不同實益擁有人提出超過一項申請。閣下必須在本申請表格上註有「由代人遞交」一欄內填上各實益擁有人(如屬聯名實益擁有人，則為每名該等實益擁有人)的：

- 戶口號碼；或
- 某些其他識別編號

 如閣下未填妥上述資料，則本申請將視為以閣下本身為受益人而提出。代表另一人士遞交本申請表格的代名人，視為已向本公司、獨家保薦人、獨家全球協調人及香港包銷商發出聲明及承諾，表示已正式獲該名人士(如多於一名人士則為全體)授權遞交本申請，並代表該名人士/每名有關人士同意本申請表格的條款。閣下亦進一步承諾，會應要求就下文「個人資料」一節所載任何目的，向本公司、獨家保薦人、獨家全球協調人及香港包銷商提供有關該名人士/每名有關人士之資料。

僅可閣下**本身**(閣下與任何聯名申請人為受益人)提交申請。僅可閣下**本人**提出或經由或獲將獲分配或配(包括有條件及/或暫定)國際配售的任何申請，則閣下提出任何行為，閣下的所有申請(包括由香港中央結算(代理人)有限公司透過發出**電子認購指示**提出的申請)將會被視為重複申請而一概不受理。

以**白色**及/或**黃色**申請表格及/或透過中央結算系統向香港結算(倘閣下為中央結算系統投資者戶口持有人或透過中央結算系統或託管參與者提出申請)或透過網上白表服務(www.hkeipo.hk)向網上白表服務供應商發出**電子認購指示**提出超過一次申請(不論個人或他人聯名)(根據上文乙段所訂代名人遞交的申請除外)；
 (不論個人或他人聯名)同時使用一份**白色**申請表格及一份**黃色**申請表格或一份**白色**申請表格及透過中央結算系統向香港結算或透過網上白表服務(www.hkeipo.hk)向網上白表服務供應商發出**電子認購指示**提出申請；
 (不論個人或他人聯名)用一份**白色**或**黃色**申請表格或透過中央結算系統向香港結算(倘閣下為中央結算系統投資者戶口持有人或透過中央結算系統或託管參與者提出申請)或透過網上白表服務(www.hkeipo.hk)向網上白表服務供應商發出**電子認購指示**申請認購超過15,000,000股香港公開發售股份，有關進一步詳情載於招股章程「全球發售結構及條件」一節；或

已申請或接納(包括有條件及/或暫定)國際配售的任何申請，則閣下提出任何行為，閣下的所有申請(包括由香港結算代理人根據**電子認購指示**而提出的申請部分)超過一項申請，則閣下的所有申請亦將被視為重複申請而一概不受理。

倘申請由非上市公司提出，且：

- 該公司主要從事證券買賣；及
- 閣下可對該公司行使法定控制權，

 則該申請將被視為以閣下為受益人而提出。
非上市公司指其股本證券並無在聯交所上市的公司。

對有關公司有**法定控制權**指：

- 控制該公司董事會的組成；或
- 控制該公司一半以上的表決權；或
- 持有該公司一半以上已發行股本(不包括無權分享超過指定金額的溢利或資本分派)的已發行股本。

香港公開發售股份的配發 - 甲組及乙組
 經考慮發售股份在香港及國際配售之間重新分配及扣除預留股份優先發售後有效申請的僱員預留股份數目，香港公開發售股份可認購的發售股份數目將分為甲、乙兩組(可經調整發售股份數目調整)以供分配。倘僱員預留股份未獲合資格僱員悉數承購，任何剩餘股份將平均分配予甲組及乙組。甲組的香港公開發售股份將以公平基準分配予申請認購香港公開發售股份總額為5,000,000港元(不包括經紀佣金、證監會交易徵費及聯交所交易費)或以下的申請人。乙組的香港公開發售股份將以公平基準分配予申請認購香港公開發售股份總額超過5,000,000港元(不包括經紀佣金、證監會交易徵費及聯交所交易費)的申請人。申請人謹請留意，甲組及乙組申請的分配比例或有所不同。倘其中一組(而非兩組)香港公開發售股份認購不足，則該組剩餘的香港公開發售股份將撥往另一組以應付另一組的需求，並進行相應的分配。就此而言，香港公開發售股份的「認購價」指於有關申請時應付的價格，而不論最終應付的發售價為多少。申請人僅獲分配甲組或乙組而未獲兩組的香港公開發售股份。每一組的分配基準可依據各申請人有效申請的香港公開發售股份數目而有所不同。香港公開發售股份的配發(如適用)或會包括抽籤，即個別申請人獲分配的香港公開發售股份數目可能較其他申請人獲分配的香港公開發售股份數目為高，而未獲抽中的申請人則可能不獲分配任何香港公開發售股份。

在每組內或兩組之間的重複或疑屬重複的申請以及申請認購超過15,000,000股香港公開發售股份的申請可能不被受理。香港公開發售的每名申請人均須在遞交的本申請表格上承諾及確認，申請人及其代為申請的受益人並無根據國際配售獲任何國際配售股份，而倘上述承諾及/或確認違反及/或屬失實(視情況而定)，則該申請人的申請將不被受理。

補充資料
 倘閣下有關於招股章程的任何補充文件，則已遞交申請的申請人可能會或未必獲知會(視乎補充文件所載資料而定)可撤回申請。倘申請人未曾接獲通知，或倘申請人曾接獲通知但並無按照指定程序撤回申請，則所有已遞交的申請仍屬有效並可獲接納。除上述情況外，申請一經提出便不得撤回，而申請將被視為已基於申請補充的招股章程提出申請。

填妥及遞交本申請表格的效用
 填妥及遞交本申請表格，即表明閣下(如屬聯名申請人，則閣下與聯名申請人共同及個別)為本身或以代理人或代名人身份為所代表的每名人士：

- 指示及授權本公司、獨家保薦人、獨家全球協調人及/或香港包銷商(或彼等各自的代理人或代名人)作為本公司代理人，代表閣下擬訂任何過戶表格、交單匯票或其他文件，並根據本公司組織章程細則的規定代表閣下辦理一切其他必要事宜，使閣下獲分配的任何香港公開發售股份以下列的名義登記，及進行招股章程與本申請表格所列各項安排；
- 承認簽署所有文件及辦理所有必要事宜，使閣下可登記成為閣下所獲分配香港公開發售股份的持有人，及符合本公司組織章程細則的要求；
- 聲明、保證及承諾 閣下明白自認購股份並不會根據美國證券法登記，且閣下在填寫申請表格時處美國境外(其定義見S規則)或為S規則第902條(h)(3)段所述人士；
- 聲明、保證及承諾 (a)閣下或閣下代為申請的受益人並不受香港或其他地方的任何適用法律限制提出本認購申請，或支付任何申請股款，以獲分配或接納任何香港公開發售股份；(b)閣下或閣下代為申請的其受益人並無身處美國(定義見美國證券法S規則)；(c)閣下及閣下代為申請的任何受益人將不會通過轉讓方式(定義見美國證券法S規則)收購香港公開發售股份；及(d)閣下及閣下代為申請的任何其他人士獲分配或申請認購香港公開發售股份，將不會導致本公司須遵守香港境外任何地區任何法例或法規的任何規定(不論是否具法律效力)；
- 確認 閣下已收到及/或閱畢招股章程，並僅依賴招股章程所載的資料及陳述提出此申請而不會依賴招股章程任何補充文件以外有關本公司的任何其他資料或陳述，而閣下同意本公司、獨家保薦人、獨家全球協調人、獨家配發經銷人、獨家牽頭經銷人、香港包銷商及彼等各自的董事、高級職員、僱員、合夥人、代理人、顧問或參與全球發售的任何其他人士均毋須對該等其他資料或陳述承擔任何責任；
- 同意(在不影響閣下可能擁有的任何其他權利的情況下)此申請一經接納，便不可因任何作出的失實陳述或招股章程所規定者以外的原因而將其撤回；
- 保證(倘申請人)閣下為受益人提出申請以**白色**或**黃色**申請表格或透過中央結算系統向香港結算或透過網上白表服務(www.hkeipo.hk)向指定網上白表服務供應商發出**電子認購指示**提出的一項申請；(倘申請人由代理人代表 閣下表格)保證 閣下已有效且可撤回地賦予閣下的代理人一切必需權利及授權以提出此項申請；
- (倘閣下為其他人士的代理人)保證 閣下已向其他人士合理查詢，此申請為以該名人士為受益人以**白色**或**黃色**申請表格或透過中央結算系統向香港結算或透過網上白表服務(www.hkeipo.hk)向指定網上白表服務供應商發出**電子認購指示**提出的唯一申請，而閣下已獲正式授權，以該名人士的代理人身份簽署本申請表格或發出**電子認購指示**；
- 同意 閣下的申請一經接納，閣下獲接納的申請將以本公司公佈的香港公開發售結果為依據；
- 承諾及確認 閣下(倘申請人以閣下為受益人提出)或閣下代為申請的受益人並無申請或接納或表示有意認購、或收取或獲配股份(包括有條件及/或暫定)，亦不會申請或接納或表示有意認購任何國際配售的配股份，或以其他方式參與國際配售；
- 保證 閣下的此申請所載的資料均屬真實準確；
- 同意 閣下的申請，其任何接納及因而訂立的合約，將受香港法律規管及按其詮釋；
- 承諾及同意接納所申請或獲接納申請 閣下同意配發少數數目的香港公開發售股份。

授權本公司將閣下的姓名列入本公司的股東名冊，作為閣下所獲分配任何香港公開發售股份的香港持有人，並在(符合本申請表格及招股章程所載條款及條件的情況下)授權本公司及/或本公司代理將任何股票(如適用)及/或退款支票(如適用)以平郵按本申請表格上所示地址寄予閣下(如屬聯名申請人，則寄予本申請表格上排名首位的申請人)，郵誤風險概由閣下承擔，除非閣下申請認購1,000,000股或以上香港公開發售股份，並已在申請表格中表明擬於本公司在報章所公佈為發還/領取股票/電子自動退款指示/退款支票日期上午九時正至下午一時正親臨香港股份過戶登記處領取退款支票及/或股票(如適用)；

- 同意 閣下的認購申請可由本公司任何一間收款銀行處理，並不限於閣下提交申請表格的銀行，包括奇發退款支票(如有)；
- 確認 閣下已閱畢招股章程及本申請表格所載條款、條件及申請手續並同意受其約束，及閣下瞭解招股章程所載關於香港公開發售股份配發的各項限制；
- 明白本公司及獨家全球協調人將依賴上述聲明及陳述，以決定是否就閣下提出的申請分配任何香港公開發售股份，而閣下可能會因作出虛假聲明而遭檢控；
- 倘香港以外任何地區的法例適用於閣下的申請，則閣下同意及保證已遵守一切有關法例，而本公司、獨家保薦人、獨家全球協調人、香港包銷商及參與全球發售的任何其他各方以及彼等各自的高級職員或顧問因接納閣下的認購申請或因閣下根據招股章程及其任何補充文件所載條款及條件具有的權利與責任而採取的行動不會違反香港境外的任何法例；
- 向本公司(代表其本身及本公司各股東的利益)及各股東表示同意而向本公司向本公司各股東表示同意及符合公司條例、組織章程大綱及細則；
- 向本公司及本公司各股東表示同意，本公司股份可由持有人自由轉讓；
- 授權本公司代表閣下與本公司各董事或高級職員訂立合約，據此，該等董事及高級職員承諾遵守及符合組織章程大綱及細則所訂明對股東應盡的責任；
- 同意本公司、董事、獨家保薦人、獨家全球協調人、香港包銷商及其各自的董事、高級職員、僱員、合夥人、代理人或顧問以及參與全球發售的任何其他各方，僅須對招股章程及招股章程補充文件所載的資料及陳述負責，而閣下僅依賴有關資料(且僅限於其管轄權法域所訂定的責任)；
- 同意向本公司、香港股份過戶登記處、收款銀行、獨家保薦人、獨家全球協調人、香港包銷商及參與全球發售的任何其他各方以及彼等各自的顧問及代理人披露彼等要求的關於閣下或閣下代為申請的受益人的個人資料及任何其他資料；及
- 同意 閣下的申請，其任何接納及因而訂立的合約，將受香港法律規管及按其詮釋。

本公司、獨家保薦人、獨家全球協調人、香港包銷商、彼等各自的董事、顧問及代理及參與全球發售的任何其他各方均無權依賴閣下在本申請作出的任何保證、陳述或聲明。倘為聯名申請人提出申請，則聯名申請人明確作出、發出、接受或承擔的所有保證、陳述、聲明及責任將視為由申請人共同及個別作出，發出、接受或承擔。除另有訂明外，閣下必須以英文正式填妥本申請，而閣下或(倘為聯名申請人)各聯名申請人必須親筆簽署本申請，不得以個人印章代替，否則申請可被拒絕受理。

庚. 授權書
 如閣下透過有效授權書正式授權他人提出申請，本公司及獨家全球協調人(或彼等各自的代理人或代名人)可包括在內。倘閣下認為適宜，閣下可將上述已獲授權的證明的情況下酌情接納或拒絕閣下的申請。

辛. 發售價的釐定
 預期發售價將於定價日由獨家全球協調人(為其本身及代表包銷商)與本公司協定。發售價將不低於2.27港元且現時預期不低於1.89港元。香港公開發售股份申請人須在申請時繳付最高發售價每股發售股份2.27港元，另加1.0%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費，金額按需要調整至若干小數位。倘發售價最終釐定為低於2.27港元，則多數繳款將予退還。預期定價日為二零二年十一月二十日(星期二)或前後，惟無論如何不遲於二零二年十一月二十三日(星期五)。獨家全球協調人(為其本身及代表包銷商)可在本公司同意下，於香港公開發售截止日期前1.89港元之前，隨時調低根據全球發售提呈發售的發售股份數目及/或招股章程所訂的指標發售區間(即每股發售股份1.89港元至2.27港元)。在此情況下，本公司將於香港公開發售截止申請截止日期的上午或之前，在英文文報(以英文)、香港經濟日報(以中文)、本公司網站(www.tsuiwah.com)及聯交所網站(www.hkexnews.hk)刊發公告。倘本公司與獨家全球協調人基於任何理由而未能釐定發售價，則全球發售(包括香港公開發售)將不會進行及將告失敗。

香港公開發售股份的配發
 本公司於截止申請後，方會開始處理香港公開發售股份的前述及配發股份。本公司預期於二零二年十一月二十三日(星期五)或前在英文文報(以英文)、香港經濟日報(以中文)、本公司網站(www.tsuiwah.com)及聯交所網站(www.hkexnews.hk)發放及公佈最終發售價、香港公開發售股份及僱員預留股份申請結果及配發基準。

香港公開發售及僱員優先發售的分配結構，以及使用**白色**或**黃色**或**粉紅色**申請表格或透過中央結算系統向香港結算或透過網上白表服務(www.hkeipo.hk)向網上白表服務供應商發出**電子認購指示**提出申請的成功申請人的香港身分證/護照/香港商業登記證號碼(如適用)，將於二零二年十一月二十三日(星期五)按招股章程「如何申請香港公開發售股份及僱員預留股份 - 7.1 配發結果」一節所述方式公佈。

倘閣下的香港公開發售股份申請(全部或部分)接納
 本公司不會就已付申請股款發出任何退款，亦不會發出任何應付時無權文件。倘閣下申請認購1,000,000股或以上香港公開發售股份，並在本申請表格中表明擬親臨香港股份過戶登記處卓佳證券登記有限公司領取股票(如適用)，且已提供本申請表格所規定的一切資料，則閣下可於二零二年十一月二十三日(星期五)或本公司在英文文報(以英文)及香港經濟日報(以中文)公佈的任何其他日期上午九時正至下午一時正親臨以下地點領取股票(如相關)：

卓佳證券登記有限公司
 香港
 皇后大道東28號
 金鐘匯中心26樓

倘閣下為個人申請人並選擇親身領取，則不得授權他人代為領取。倘閣下為公司申請人並選擇親身領取，則須由帶備蓋上公司印章授權書的授權代表領取，申請人及授權代表(如適用)在領取時須向香港股份過戶登記處卓佳證券登記有限公司出示有效的身分證明文件。倘閣下並未在指定時間親身領取股票(如相關)，則該等股票將以平郵寄往本申請表格所列地址，郵誤風險概由閣下承擔。

倘閣下申請認購少於1,000,000股香港公開發售股份，閣下申請認購1,000,000股或以上香港公開發售股份但並未在本申請表格中表明親身領取股票(如相關)，則股票(如相關)將會以平郵寄往本申請表格所列地址，郵誤風險概由閣下承擔。閣下未有以正確方式付款，或閣下以支票或銀行本票付款而該支票或銀行本票在申請提交時未能兌現；閣下或閣下代為申請的受益人已根據國際配售申請或接納；或表示有意、或已經或將要獲得(包括有條件及/或暫定)配發或配發股份；

本公司或獨家全球協調人酌情拒絕閣下的申請；
 本公司或獨家全球協調人(或彼等各自的代理人)，可全權決定拒絕或接納任何申請，或只接納部分的申請而毋須就拒絕或接納任何申請提供理由。

倘閣下的申請不被受理：
 閣下可能因下列任何原因而不獲分配香港公開發售股份：

- 閣下的申請被撤回：**
 申請表格一經填妥及遞交，即表示閣下同意，不得於開始登記認購申請起計第五日或之前(就此而言不包括任何非營業日)撤回閣下提出的申請。此協議將作為與本公司訂立的附屬合約而生效，於閣下遞交本申請表格時即具有約束力。此附屬合約的代價為：除按照招股章程所述其中一項招股發售外，本公司同意不會於開始登記認購申請起計第五日之前(就此而言不包括任何非營業日)向任何人士發售任何香港公開發售股份。根據公司條例第40條除招股章程負責的人士如根據該條規定發出公開通知，免除或限制其對招股章程所負責任。閣下可於開始登記認購申請起計第五日或之前(就此而言不包括任何非營業日)撤回閣下提出的申請。認購申請一經接納，概不得撤回。就此而言，當分配結果在報章上公佈後，未被撤回的申請即屬有效。倘閣下已獲接納，而當分配基準有待達成或若干條件或規定以接納方式方式付款，則該項接納將分別視待該等條件達成後方可作實或須視乎抽籤結果而定。
- 本公司或獨家全球協調人酌情拒絕閣下的申請：**
 本公司或獨家全球協調人(或彼等各自的代理人)，可全權決定拒絕或接納任何申請，或只接納部分的申請而毋須就拒絕或接納任何申請提供理由。
- 倘閣下的申請不被受理：**
 閣下可能因下列任何原因而不獲分配香港公開發售股份：
 - 閣下的申請屬或疑屬重複申請；
 - 本申請表格並未根據本申請表格所訂定正確填妥並非按申請表格所列數目申請認購股份；
 - 閣下未有以正確方式付款，或閣下以支票或銀行本票付款而該支票或銀行本票在申請提交時未能兌現；
 - 閣下或閣下代為申請的受益人已根據國際配售申請或接納；或表示有意、或已經或將要獲得(包括有條件及/或暫定)配發或配發股份；
 - 本公司、獨家保薦人及獨家全球協調人相信接納閣下的申請會觸犯閣下填妥及/或簽署申請表格及/或閣下在本申請表格上所示地址的任何其他管轄權任何適用證券法及其他法律、規則或法規；
 - 閣下申請認購超過15,000,000股香港公開發售股份；或
 - 任何香港包銷協議及/或國際包銷協議並無成為無條件或其條款遭修訂。

如閣下欲以閣下的名義發行所獲配發的香港公開發售股份，請使用本申請表格

- 4. 倘閣下的香港公開發售股份配發無效：**
如聯交所上市委員會(即上市委員會)在下列期間並未批准股份上市，向閣下或香港結算代理人配發的香港公開發售股份將無效：
- 截止登記認購申請後三星期內；或
 - 如上市委員會在截止登記認購申請後三星期內知會本公司延長有關期間，則為不超過六個星期的較長期間。
- 5. 倘閣下在香港公開發售及國際配售中有提出申請：**
一經填寫任何申請表格，或向香港結算或網上白表服務供應商發出**電子認購指示**，即表示閣下同意不會根據國際配售申請或表示有意認購國際配售股份。有關方面將採取合理措施以識別及拒絕接納已根據國際配售獲得國際配售股份的投資者在香港公開發售中提出的申請，並識別及拒絕接納已根據香港公開發售取得香港公開發售股份的投資者對國際配售所表示的興趣。

退還款項
閣下因上述任何原因而未獲得任何香港公開發售股份，本公司將不計利息退還閣下的申請款項，包括有關的1.0%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費。
閣下的申請只獲部分接納，本公司將不計利息退還閣下的申請款項的適當部分，包括有關的1.0%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費。如最終釐定的發售價低於申請人於申請時支付的每股股份2.27港元(不包括1.0%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費)，則本公司將不計利息退還閣下多繳的申請款項，連同有關的1.0%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費。於寄發退款支票日期前該等款項應計的一切利息將撥歸本公司所有。
閣下有於指定時間內親自領取閣下的退款支票(如適用)，該支票將隨即以平郵寄往本申請表格所示地址，郵誤風險概由閣下承擔。
閣下申請認購少於1,000,000股香港公開發售股份或如閣下申請認購1,000,000股或以上香港公開發售股份，但並無在閣下的申請表格上表明擬親自領取退款支票(如適用)將於二零一二年十一月二十三日(星期五)或前後以平郵寄往閣下申請表格上所示地址，郵誤風險概由閣下承擔。
在適當情況下，本公司擬作出特別安排，以避免不當延遲退還申請款項。

香港中央結算(代理人)有限公司(「香港結算代理人」)提出申請
如本申請表格乃由香港結算代理人代表發出**電子認購指示**申請香港公開發售股份的人士簽署，則本表格中與招股章程不符的一切規定將不適用，而以招股章程的規定為準。在不限制此段的一般性的前提下，申請表格以下部分在香港結算代理人作為簽署人的情況下並不適用：

- 第一頁所載的所有保證，惟第一項有關表示根據招股章程及本申請表格的條款與條件並在本公司組織章程大綱及細則的規限下申請認購香港公開發售股份的保證除外；
- 第一頁的「警告」；
- 「如閣下為代名人」；
- 「僅可為閣下(或閣下與任何聯名申請人)為受益人提交一份申請」；
- 「填妥及遞交本申請表格的一節的所有聲明及保證，惟首兩項有關以申請人名義登記香港公開發售股份及簽署文件使申請人可登記成為所申請香港公開發售股份持有人的部分除外」；
- 「倘閣下在香港公開發售股份申請獲(全部或部分)接納」；
- 「導致閣下不獲配發香港公開發售股份的情況」；及
- 「退還款項」。

閣下如何提出申請

- 按照下表計算閣下擬申請認購的香港公開發售股份數目的應繳股款。閣下申請股數最少必須為2,000股香港公開發售股份。申請認購股數必須按照下文「可供申請認購股份數目及應繳款項」一表載列的其中一個股份數目提出。**申請認購任何其他數目的股份將不予考慮，而任何有關申請將概不受理。**閣下須繳付最高發售價每股股份2.27港元，另加1.0%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費。下表亦列出申請認購若干數目的香港公開發售股份的應繳股款總額。
 - 按照指示正確填妥並簽署表格。只納親筆簽名。
 - 股款須緊釘於表格上。申請股份的股款必須以一張支票或一張銀行本票支付。每份申請必須附有單獨開出的一張支票或一張銀行本票。
倘閣下以支票付款，則該支票必須：
 - 為港元支票；
 - 不得為期票；
 - 由閣下在香港持牌銀行的港元銀行賬戶開出；
 - 顯示閣下的賬戶名稱，而該賬戶名稱必須印在支票上，或由有關銀行授權人在該支票背面簽署證明賬戶。**倘閣下以銀行本票付款，則銀行本票必須：**
 - 為港元銀行本票；
 - 由香港持牌銀行發出並由發出本票銀行的授權人在銀行本票背面簽署證明閣下姓名與銀行本票背面所顯示姓名須與本申請表格所填寫的姓名相同。如屬聯名申請，銀行本票背面所顯示姓名必須與排名首位申請人的姓名相同；
 - 不得為期票；
 - 註明抬頭人為「中國銀行(香港)代理人有限公司—翠華控股公開發售」；及
 - 劃線註明「只准入抬頭人賬戶」。
- 倘支票或銀行本票不符合所有有關要求或在首次提呈付款時未能兌現，則閣下的申請將不獲受理。

4. 撕下本申請表格，對摺一次，然後投入下列任何特備收集箱：
- (a) 中國銀行(香港)有限公司**的下列任何分行：
- | 地區 | 分行 | 地址 |
|-----|-------------------|--------------------------------------|
| 港島區 | 中銀大廈分行
利華街分行 | 中環花園道1號3樓
柴灣利華街29-31號 |
| 九龍區 | 將軍澳廣場分行
九龍廣場分行 | 將軍澳將軍澳廣場L1層112-125號
青山道485號九龍廣場1號 |
| 新界區 | 教育路分行 | 元朗教育路18-24號 |

個人資料收集聲明
香港法例第486章個人資料(私隱)條例(「條例」)中的主要條文已於一九九六年十二月二十日在香港生效。此個人資料收集聲明旨在向香港公開發售股份的申請人及持有人說明本公司及其香港股份過戶登記處就個人資料及條例而制訂的政策及措施。

- 收集閣下個人資料的原因**
證券申請人或證券登記持有人在申請證券或將證券轉入其名下或轉讓予他人，或要求香港股份過戶登記處提供其他服務時，須不時向本公司及其香港股份過戶登記處提供最新的正確個人資料。未能提供所需資料可導致本公司或其香港股份過戶登記處拒絕受理閣下的證券申請或延誤或無法進行過戶或提供其他服務，亦可能會阻礙或延誤登記或轉讓閣下成功申請的香港公開發售股份及/或發送閣下應得的股票及/或退款支票。證券申請人及持有人所提供的個人資料如有任何不正確之處，必須即時知會本公司及其香港股份過戶登記處。
- 用途**
證券的申請人及持有人的個人資料可基於下列目的以任何方式被使用、持有及/或保存：
 - 處理閣下的申請及退款支票(如適用)，及核實有否遵照本申請表格及招股章程所載的條款及申請手續，以及公佈香港公開發售股份的分配結果；
 - 確保遵守香港及其他地方的一切適用法律及規例；
 - 登記新發行證券或將證券轉入證券持有人名下或由其名下轉讓予他人(包括(如適用)以香港結算代理人的名義)；
 - 保存或更新本公司的證券持有人名冊；
 - 核實或協助核實簽名，任何其他核對或交換資料；
 - 確定本公司證券持有人可享有的利益，如股息、供股及紅股派送；
 - 寄發本公司及其附屬公司的公司通訊；
 - 編撰統計資料及股東資料；
 - 遵照任何法律、規則或規例的規定作出披露；
 - 透過於報章公佈或其他方式披露成功申請人士的身份；
 - 披露有關資料以便提出權益申索；及
 - 與上述有關的任何其他附帶或相關用途及/或使本公司及其香港股份過戶登記處履行後等對證券持有人及/或監管機構的責任及/或證券持有人不時同意的其他用途。

- 轉交個人資料**
本公司及其香港股份過戶登記處所持有的證券申請人及持有人的個人資料將會保密，但本公司及其香港股份過戶登記處可能會為上述目的或其中任何一項作出必要的查詢，以確定個人資料的準確性，尤其可能會向下列任何或所有人士及實體披露，索取或轉交證券申請人及持有人的個人資料(不論在香港或外地)：
 - 本公司或其委任的代理，如財務顧問及收款銀行及海外主要股份過戶登記處；
 - 倘申請人要求將香港公開發售股份存入中央結算系統時，則香港結算及香港結算代理人可就中央結算系統的運作使用該等個人資料；
 - 任何向本公司或本公司附屬公司及/或香港股份過戶登記處提供與其各自業務運作有關的行政、電訊、電腦、付款或其他服務的代理、承包商或第三方服務供應商；
 - 聯交所、證監會及任何其他法定、監管或政府機關；及
 - 任何與證券持有人有業務往來或擬有業務往來的其他人士或機構，例如銀行、律師、會計師或股票經紀等。

- 查閱及更正個人資料**
條賦予證券申請人及持有人權利查核本公司及/或香港股份過戶登記處是否持有其個人資料，並有權索取資料副本及更正任何不正確資料。根據條例，本公司及香港股份過戶登記處有權就處理任何有關資料的要求收取合理費用。所有關於查閱資料或更正資料或關於資料政策及慣例或所持資料類別的要求，應根據條例規定向本公司的公司秘書或(視情況而定)香港股份過戶登記處屬下的私隱條例事務主任提出。
閣下簽署申請表格或向香港結算或網上白表服務供應商發出電子認購指示後，即表示同意上述各項。

(b) 渣打銀行(香港)有限公司的下列任何分行：

地區	分行	地址
港島區	鯉魚涌分行 恩平道分行	鯉魚涌英皇道1027號寬安樓地下 銅鑼灣恩平道44-48號恩平中心地下至二樓
九龍區	觀塘分行 美孚一期分行	觀塘裕民坊1A號舖 荔枝角美孚新邨一期百老匯街1C地下
新界區	新都會廣場分行	葵涌興芳道223號新都會廣場175-176號舖

(c) 恒生銀行有限公司的下列任何分行：

地區	分行	地址
港島區	香港總行 灣仔分行 北角分行	軒尼詩道83號 軒尼詩道200號 英皇道335號
九龍區	尖沙咀分行 九龍總行	加拿芬道18號 彌敦道618號

- 閣下可於下列時間遞交本申請表格：
 - 二零一二年十一月十四日(星期三) — 上午九時正至下午五時正
 - 二零一二年十一月十五日(星期四) — 上午九時正至下午五時正
 - 二零一二年十一月十六日(星期五) — 上午九時正至下午五時正
 - 二零一二年十一月十七日(星期六) — 上午九時正至下午一時正
 - 二零一二年十一月十九日(星期一) — 上午九時正至中午十二時正
- 遞交申請表格的截止時間為二零一二年十一月十九日(星期一)中午十二時正，倘該日並無開始登記認購申請，則為下一認購申請登記日的中午十二時正。本公司將於當日上午十一時四十五分至中午十二時正期間登記認購申請，惟須視乎當日天氣情況而定。如下列警告信號在二零一二年十一月十九日(星期一)上午九時正至中午十二時正期間任何時間在香港懸掛，將不會開放登記申請：
 - 8號或以上熱帶氣旋警告信號；或
 - 「黑色」暴雨警告信號；
 改為在下一個營業日(當日上午九時正至中午十二時正內任何時間並無懸掛上述任何一項警告)上午十一時四十五分至中午十二時正期間進行申請認購登記。
- 本公司保留將閣下的一切或任何股款過戶的權利，然而，閣下的支票或銀行本票將不會於二零一二年十一月十九日(星期一)中午十二時正前呈付。本公司將不發出付款收據。本公司將保留閣下的申請股款(如屬退款，則許至退款支票發送日期止)的應得利息。在閣下的支票或銀行本票過戶前，本公司亦有權保留任何股票及/或任何多收的申請認購款項或退款。

可供申請認購股份數目及應繳款項

申請認購的香港公開發售股份數目	申請時應繳款項港元	申請認購的香港公開發售股份數目	申請時應繳款項港元	申請認購的香港公開發售股份數目	申請時應繳款項港元	申請認購的香港公開發售股份數目	申請時應繳款項港元
2,000	4,585.77	40,000	91,715.26	600,000	1,375,728.96	8,000,000	18,343,052.80
4,000	9,171.52	50,000	114,644.09	700,000	1,605,017.12	9,000,000	20,635,934.40
6,000	13,757.29	60,000	137,572.90	800,000	1,834,305.28	10,000,000	22,928,816.00
8,000	18,343.05	70,000	160,501.72	900,000	2,063,593.44	11,000,000	25,221,697.60
10,000	22,928.82	80,000	183,430.53	1,000,000	2,292,881.60	12,000,000	27,514,579.20
12,000	27,514.58	90,000	206,359.35	2,000,000	4,585,763.20	13,000,000	29,807,460.80
14,000	32,100.34	100,000	229,288.16	3,000,000	6,878,644.80	14,000,000	32,100,342.40
16,000	36,686.11	200,000	458,576.32	4,000,000	9,171,526.40	15,000,000 ⁽¹⁾	34,393,224.00
18,000	41,271.87	300,000	687,864.48	5,000,000	11,464,408.00		
20,000	45,857.63	400,000	917,152.64	6,000,000	13,757,289.60		
30,000	68,786.45	500,000	1,146,440.80	7,000,000	16,050,171.20		

⁽¹⁾ 閣下可申請認購的香港公開發售股份最高數目。