

# **Tsui Wah Holdings Limited**

翠華控股有限公司

(Incorporated in the Cayman Islands with limited liability) (於開曼群島註冊成立之有限公司)

Stock Code 股份代號:1314

中期 **2023** 報告 **Report** 





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This Interim Report is printed on environmentally friendly paper.



# CORPORATE INFORMATION

# **BOARD OF DIRECTORS**

## **Executive Directors**

Mr. Lee Yuen Hong *(Chairman)* Mr. Lee Kun Lun Kenji *(Group Chief Executive Officer)* Ms. Lee Yi Fang

### **Non-Executive Directors**

Mr. Cheng Chung Fan Mr. Wong Chi Kin

# **Independent Non-Executive Directors**

Mr. Goh Choo Hwee Mr. Tang Man Tsz Mr. Yim Kwok Man

# **AUTHORISED REPRESENTATIVES**

Mr. Lee Yuen Hong Mr. Kwok Siu Man

# **BOARD COMMITTEES**

### **Audit Committee**

Mr. Yim Kwok Man *(Chairman)* Mr. Goh Choo Hwee Mr. Wong Chi Kin

# **Remuneration Committee**

Mr. Goh Choo Hwee *(Chairman)* Mr. Lee Yuen Hong Mr. Tang Man Tsz

## **Nomination Committee**

Mr. Lee Yuen Hong *(Chairman)* Mr. Goh Choo Hwee Mr. Tang Man Tsz

# **COMPANY SECRETARY**

Mr. Kwok Siu Man

# **LEGAL ADVISERS**

As to Hong Kong Laws Mason Ching & Associates

## **COMPANY'S WEBSITE**

www.tsuiwah.com

# **INDEPENDENT AUDITORS**

KPMG
Certified Public Accountants
Public Interest Entity Auditor registered in accordance
with the Accounting and Financial Reporting Council
Ordinance (Cap. 588 of the Laws of Hong Kong)

# **REGISTERED OFFICE**

Cricket Square, Hutchins Drive P.O. Box 2681 Grand Cayman, KY1-1111 Cayman Islands

# PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Unit A, 3/F, Sunking Industry Building 1–7 Shing Chuen Road Tai Wai, Sha Tin New Territories Hong Kong

# PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Conyers Trust Company (Cayman) Limited Cricket Square, Hutchins Drive P.O. Box 2681 Grand Cayman, KY1-1111 Cayman Islands

# HONG KONG BRANCH SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited Shops 1712–1716 17/F, Hopewell Centre 183 Queen's Road East Wan Chai Hong Kong

# **PRINCIPAL BANKERS**

Standard Chartered Bank (Hong Kong) Limited DBS Bank (Hong Kong) Limited Hang Seng Bank Limited

# LISTING INFORMATION

## **Place of Listing**

Main Board of The Stock Exchange of Hong Kong Limited

# **Stock Code**

1314

## **Board Lot**

2,000 shares



# FINANCIAL HIGHLIGHTS

|  | Six months ended                | 30 September                    | % Change |
|--|---------------------------------|---------------------------------|----------|
|  | 2023<br>(Unaudited)<br>HK\$'000 | 2022<br>(Unaudited)<br>HK\$'000 |          |
| Revenue                                      | 497,285                         | 414,564                         | 20.0%    |
| Hong Kong                                    | 258,472                         | 241,001                         | 7.2%     |
| Mainland China                               | 231,276                         | 170,953                         | 35.3%    |
| Others*                                      | 7,537                           | 2,610                           | 188.8%   |
| EBITDA <sup>^</sup>                          | 75,681                          | 161,277                         | (53.1%)  |
| Profit attributable to owners of the Company | 6,747                           | 40,867                          | (83.5%)  |
| Basic earnings per share                     | HK0.49 cent                     | HK2.96 cents                    | (83.3%)  |

# **NUMBER OF RESTAURANTS INCLUDING JOINT VENTURES**

|                | As at<br>30 September<br>2023 | As at<br>31 March<br>2023 | As at<br>30 September<br>2022 |
|----------------|-------------------------------|---------------------------|-------------------------------|
| Hong Kong      | 32                            | 34                        | 37                            |
| Mainland China | 35                            | 39                        | 40                            |
| Macau          | 3                             | 3                         | 3                             |
| Singapore      | 3                             | 3                         | 4                             |

<sup>\*</sup> Mainly represents revenue derived from the sale of food to a joint venture of the Group.

<sup>^</sup> Means earnings before interest, tax, depreciation and amortisation.



# CHAIRMAN'S STATEMENT

Dear Shareholders,

On behalf of the board of directors of Tsui Wah Holdings Limited (the "Company", the "Directors" and the "Board", respectively), I hereby present the unaudited consolidated financial statements of the Company and its subsidiaries (the "Group") for the six months ended 30 September 2023 (the "Review Period" and the "Interim Financial Statements", respectively.).

# **BUSINESS REVIEW**

With the three-year-long pandemic over, all anti-pandemic measures were finally lifted and the borders reopened, the habit of people dining out has returned, which has given the Group's business the impetus to recover. During the Review Period, the Group made revenue of approximately HK\$497.3 million, representing an increase of approximately 20.0% against the same period of last year, with profit attributable to owners of Company reaching approximately HK\$6.7 million. It is worth noting that in the previous same review period, the Group recorded a one-time revenue of HK\$84.2 million from the sale of certain properties. If that being excluded, the results of the Group in the first half of this year would had improved markedly when compared with the same period of last year.

However, as the overall catering market was still shrouded in challenges in the first half of 2023, the Group's business performance in different markets varied notably during the Review Period. In Hong Kong, with the pandemic dragging on for three years, the consumption habits of Hong Kong people have changed drastically. Besides, as more and more Hong Kong people incline to go north to spend their money, local consumption power has diminished, coupled with labour shortages and rising costs, the catering industry has been adversely affected. To meet these challenges, we have kept optimizing our business model to raise efficiency and competitiveness.

Outside Hong Kong, food and beverage consumption in Mainland China recovered at a good momentum in the first half of 2023. Benefiting from easy transportation access, cross-city consumption in the Greater Bay Area continued to boom and our restaurants in Macau performed particularly well. As for the Singapore market, the Group, with a profound brand story of the Group, has won the heart of consumers who are fond of Hong Kong-style food and beverages. However, amid fierce market competition, the Group has to innovate continuously to cope with market changes and competitive pressure.

# **OUTLOOK**

Looking ahead, there are still certain challenges as well as opportunities in the catering market. Given the increasing demand on dining experience, and that digital solutions such as online ordering platforms, mobile payment and smart ordering systems have become increasingly popular, we plan to rejuvenate the "Tsui Wah" brand with a history of more than half a century, and return in a fresh image to the prime location in Central of Hong Kong to provide customers with a dining experience like never before. Moreover, the Group will continue developing sub-brands in Hong Kong, and creating as well as adjusting products with a view to catering for the needs of young people's market and demand for diversified tastes.

In light of the rapid development of the Greater Bay Area, the Group plans to open new restaurants in the area in the second half of 2023 to meet the needs of local consumers and enlarge its market share. For the Singapore market, we are preparing to open our fourth restaurant in the first quarter of 2024 and continue promoting Hong Kong-style dining culture overseas.

# **AWARDS AND RECOGNITIONS**

During the Review Period, we received a number of major awards and recognitions, including "2023–24 Caring Company" by The Hong Kong Council of Social Service, "2021–2023 Hong Kong Green Organisation" by the Environmental Campaign Committee, "HKCT Certificate Award and Business Award 2023 — Most Outstanding Chain Restaurant of the Year" by Hong Kong Commercial Times, "A Recognised Quality Merchant" by the Hong Kong Tourism Board, "Brand of the Year 2023–2024" by World Branding Award and "The Asia's Most Valuable Brands Awards 2023" by MythFocus.

### **APPRECIATION**

I would like to take this opportunity to relay my sincere gratitude to all shareholders and investors, customers, suppliers and business partners for supporting the Group. I would also like to thank our management team and colleagues for their dedication and contribution to the Group's business during the Review Period.

Lee Yuen Hong

Chairman and Executive Director

Hong Kong, 24 November 2023



### **BUSINESS REVIEW**

During the Review Period, the Group's business in Hong Kong, Mainland China, Macau and Singapore had been improved by the removal of anti-pandemic measures which were imposed during the pandemic. As people resumed their habit of dining out, the market sentiment of the catering industry began to recover. Alongside with the full resumption of the normal travel between Hong Kong and Mainland China, the number of inbound visitors has been steadily increased, which further increased the recovery momentum in the catering industry. In Mainland China, after the relaxation of anti-pandemic control measures, the footfall in the market picked up gradually, and the production and operation of the catering industry had been restored in an orderly manner during the Review Period.

As at 30 September 2023, a total of 73 restaurants were operated by the Group in Hong Kong, Mainland China, Macau and Singapore. During the Review Period, the Group had opened a total of 2 restaurants and closed down 8 restaurants. The Group has been taking a strategic approach to redevelop its restaurant network and will carry out timely arrangements.

## **Hong Kong**

During the Review Period, the catering industry in Hong Kong gradually recovered from the impact of the pandemic and the macro environment continued posing challenges. As more and more Hong Kong people incline to go north to spend their money, local consumption power has diminished.

On the other hand, the prices of global raw materials and energy have been on the rise due to various factors, including the pandemic and international conflicts. These increases in costs can have a direct impact on the catering industry, leading to higher food costs and operating expenses.

Additionally, the labour shortage in Hong Kong has been a going concern since the fourth quarter of 2022, which makes it more challenging for businesses in the catering industry to recruit and retain talented employees. As a result, the costs associated with hiring and retaining staff may also increase.

In view of this uncertain factor, the Group has responded proactively by adhering to prudent financial management policies and implementing stringent cost control measures. By continuously optimizing the operating strategy and business layout, the Group demonstrates its toughness in its operation. This approach ensures the steady development of core businesses and reinforces the Group's ability to response to challenges.

The Group's brands in Hong Kong include "Tsui Wah (翠華)", "Nijuuichi Don (廿一堂)", "Homurice (揚食屋)", "Ceylon (錫蘭)", "Ging Sun Ho King of Bun (堅信號上海生煎皇)" and "From Seed to Wish", etc. After a review of the Group's restaurant network, during the Review Period, the Group had closed down 3 restaurants in Hong Kong and 5 restaurants in Mainland China, while we had opened 1 restaurant in Hong Kong and 1 restaurant in Mainland China respectively.

## **Mainland China**

The Group's business in Mainland China has shown a relatively stable development trend, with business growth in the first half of 2023 exceeding 35% on a year-on-year basic. However, with the complexity and variability of the external market environment and changes in catering development trends, competition in the catering industry has become increasingly fierce. The Group will continue strengthening its operational management capabilities and brand promotion, establishing joint ventures for new brands, increasing traffic and effects on online platforms (such as Douyin (抖音), Dianping (點評), etc.) and continue to optimizing our takeaway services.



In terms of development strategy, we continue shifting our focus to cities in the Guangdong-Hong Kong-Macao Greater Bay Area. In the first half of 2023, we closed 5 stores whose tenancies had expired and opened a flagship store in Nansha District, Guangzhou for the first time. At the same time, we will open 2 more flagship stores in the Greater Bay Area in the 4<sup>th</sup> quarter of 2023, and continue developing a flagship store plus multiple Tsui Wah Express stores in one area as its core strategy.

### **Others**

In Singapore, the Group has maintained its strategic partnership with Jumbo Group Limited ("**Jumbo**") and is operating a Hong Kong style Cha Chaan Teng (茶餐廳) under the brand of "Tsui Wah". Leveraging on Jumbo's strong presence in Singapore, the Group is confident that this joint venture will continue to be successful and expects that "Tsui Wah" will establish an excellent international reputation of its products among the approximately 5.9 million population to expand its business network in Singapore.

The Group currently has 3 restaurants in Singapore and plans to open a restaurant in the first quarter of 2024. The lifting of vaccination-differentiated safe management measures in Singapore in October 2022, coupled with the easing of border restrictions worldwide, has had a positive impact on the revenue front in our Singapore operations. However, we remain cautious about rising operating costs, including raw materials, manpower, rental and utilities, as well as the ongoing manpower shortage and projected world economic headwinds.

In Macau, the Macau government has fully resumed the group express travel endorsements for mainland residents traveling to Macau. Many concerts and exhibitions are held in major hotels in Macau, which attracts many artists and international companies coming to Macau from around the world.

Driven by the Macau government's policies and activities, there are a large number of tourists visiting Macau, thereby boosting Macau's economy and the Group's "Tsui Wah" brand business in Macau.

The Macau government actively promotes the "1+4" moderately diversified economic development strategy, and in accordance with the goal of building a world tourism and leisure center, actively promotes the diversified development of Macau's tourism and leisure, and strives to improve, refine and strengthen the comprehensive tourism and leisure industry.

Our Group has started to invest in self-service ordering at the Tsui Wah branch of Macau, which has improved the table turnover rate to a certain extent.

# **FINANCIAL REVIEW**

### Revenue

Revenue of the Group for the Review Period was approximately HK\$497.3 million, representing an increase of approximately 20.0% as compared with approximately HK\$414.6 million for the six months ended 30 September 2022 (the "**Previous Review Period**"). The increase in revenue was mainly attributable to the lifting of social distancing measures which were imposed in Hong Kong, Macau and Mainland China.

### Cost of inventories sold

The cost of inventories sold for the Review Period was approximately HK\$131.0 million, representing an increase of approximately 8.9% as compared with approximately HK\$120.3 million for the Previous Review Period. The cost of inventories sold accounted for approximately 26.4% of the Group's revenue for the Review Period (the Previous Review Period: approximately 29.0%). The decrease in ratio of cost of inventories sold in proportion to the Group's revenue was mainly attributable to the effectiveness of the Group's strategies in controlling and reviewing the prices of food materials applied since the Previous Review Period.



# **Gross profit**

The Group's gross profit (equivalent to revenue minus the cost of inventories sold) for the Review Period was approximately HK\$366.2 million, representing an increase of 24.5% compared with approximately HK\$294.3 million for the Previous Review Period. The increase was mainly due to the increase in revenue as a result of the lifting of the social distancing measures in Hong Kong, Macau and Mainland China.

## Staff costs

The Group's staff costs for the Review Period were approximately HK\$162.1 million, representing an increase of approximately 12.8% as compared with approximately HK\$143.6 million for the Previous Review Period. The increase was mainly due to the increase in wage in order to retain employees in an intense labour market.

# **Depreciation and amortisation**

During the Review Period, (1) depreciation and amortisation were approximately HK\$21.7 million, equivalent to approximately 4.4% of the Group's revenue (the Previous Review Period: approximately HK\$26.2 million, equivalent to 6.3% to the Group's revenue); and (2) depreciation of right-of-use assets was approximately HK\$48.3 million, equivalent to 9.7% of the Group's revenue (the Previous Review Period: approximately HK\$85.2 million, equivalent to 20.5% to the Group's revenue). The decrease in the combined ratio of depreciation and amortisation and depreciation of right-of-use assets to the Group's revenue was mainly due to the decrease in the number of restaurants, as well as the impairment loss recognised for the year ended 31 March 2023 which had reduced the net book value of the property, plant and equipment and right-of-use assets.

## Other operating expenses

Other operating expenses for the Review Period increased by approximately 69.0% as compared with the Previous Review Period, from approximately HK\$53.2 million for the Previous Review Period to approximately HK\$89.8 million for the Review Period, which represented approximately 18.1% of the Group's revenue for the Review Period. The increase were mainly attributable to the impairment of right-of-use assets and property, plant and equipment.

|   | Six months ended 3              | 0 September                     |
|---|---------------------------------|---------------------------------|
|   | 2023<br>(Unaudited)<br>HK\$'000 | 2022<br>(Unaudited)<br>HK\$'000 |
| Other operating expenses included:          |                                 |                                 |
| Tools and consumables                       | 12,077                          | 10,532                          |
| Logistic and transportation                 | 8,034                           | 6,161                           |
| Repair and maintenance                      | 5,979                           | 4,376                           |
| Staff welfare                               | 7,051                           | 5,270                           |
| Sanitation                                  | 5,140                           | 4,312                           |
| Foreign exchange differences, net           | 570                             | 704                             |
| Impairment of property, plant and equipment | 13,214                          | _                               |
| Impairment of right-of-use assets           | 23,366                          | 2,157                           |
| Other operating related expenses            | 14,404                          | 19,640                          |
|   | 89,835                          | 53,152                          |



### **Finance costs**

Finance costs amounted to HK\$5.2 million for the Review Period, representing a decrease of HK\$2.8 million from the Previous Review Period, which was mainly the interest on lease liabilities of approximately HK\$5.1 million.

# Share of profit from joint ventures

There was share of profit from joint ventures amounting to approximately HK\$19.8 million for the Review Period, as compared with that of approximately HK\$0.7 million for the Previous Review Period.

### **Profit for the Review Period**

The Group's profit attributable to owners of the Company amounted to approximately HK\$6.7 million for the Review Period, as compared with HK\$40.9 million in the Previous Review Period. The profit attributable to owners of the Company in the Previous Review Period was primarily due to the gain on disposal of certain properties. If such gain was excluded, the Group would had recorded a loss. Such turnaround from loss to profit was mainly attributable to the lifting of social distancing measures in Hong Kong, Macau and Mainland China.

# Liquidity, financial resources and capital structure

The Group financed its business principally with internally generated cash flows and the proceeds received from the initial public offering of the Company's shares (the "Shares") in issue for listing on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 26 November 2012 (the "Listing"). Taking into account the financial resources available to the Group, including internally generated funds and available banking facilities, the Group has sufficient working capital to meet its present requirements.

As at 30 September 2023, the Group had cash and cash equivalents amounting to approximately HK\$226.0 million, representing an decrease of approximately HK\$60 million from approximately HK\$286.0 million as at 31 March 2023. Most of the Group's bank deposits and cash were denominated in Hong Kong dollars and Renminbi.

As at 30 September 2023, the Group's total current assets and current liabilities were approximately HK\$327.6 million (31 March 2023: approximately HK\$385.9 million) and approximately HK\$281.1 million (31 March 2023: approximately HK\$289.5 million), respectively, while the current ratio calculated by dividing the total current assets over the total current liabilities was approximately 1.2 times (31 March 2023: approximately 1.3 times).

As at 30 September 2023, the Group's gearing ratio, calculated by the interest-bearing bank borrowings divided by the equity attributable to owners of the Company and then multiplied by 100%, was 0% (the Previous Review Period: approximately 0%).

# **Material acquisitions and disposals**

The Group had no material acquisitions or disposals of subsidiaries, associates or joint ventures during the Review Period.

# Significant investments and plans for material investments or capital assets

Save as disclosed elsewhere in the Interim Financial Statements, the Group did not have any significant investments or any other plans for material investments or capital assets as at 30 September 2023.



# Foreign currency risk

The Group's sales and purchases for the Review Period were mostly denominated in Hong Kong dollars and Renminbi. The Renminbi is not a freely convertible currency. Future exchange rates of the Renminbi could vary significantly from the current or historical exchange rates as a result of capital controls that could be imposed by the PRC government. The exchange rates may also be affected by economic developments and political changes both domestically and internationally, and the demand and supply of the Renminbi. The appreciation or depreciation of the Renminbi against Hong Kong dollars may have an impact on the Group's results. The Group will continue to take proactive measures and closely monitor its exposure to any currency movements. The Group has currently not implemented any foreign currency hedging policy. The management will consider hedging against significant foreign exchange exposure should the need arise.

# **Contingent liabilities**

As at 30 September 2023, the Group had contingent liabilities of approximately HK\$2.9 million (31 March 2023: approximately HK\$3.7 million) in respect of bank guarantees given in favour of the landlords in lieu of rental deposits.

# Charge on assets

There was no charge on the Group's assets as at 30 September 2023.

## **Human resources and remuneration policy**

As at 30 September 2023, the Group employed approximately 1,700 (30 September 2022: approximately 1,700) employees. The Group's staff costs increased by approximately 12.8% from approximately HK\$143.6 million for the Previous Review Period to approximately HK\$162.1 million for the Review Period.

Remuneration packages are generally determined by reference to market norms, individual qualifications, relevant experience and performance as well as the Group's results. The Company adopted a share award scheme on 9 August 2018 (the "**Share Award Scheme**") for the purpose of, amongst others, providing incentives and helping the Group in retaining its existing employees. The Group periodically reviews the remuneration of its employees. Since the expiry of its share option scheme on 25 November 2022, the Company has not adopted any share option scheme.

During the Review Period, the Group had provided comprehensive training programmes and development initiatives pertaining to operational and occupational safety as well as customer services for relevant employees in order to enhance the quality of services expected from customer-facing staff and ensure the effective implementation of the Group's business ethos.

# **PROSPECTS AND OUTLOOK**

# **Customer satisfaction**

In the face of multiple challenges, the Group has maintained vigilance, examining ways to best adapt to market dynamics. The Group will continue to implement its core strategy of prioritising its customers' dining experience by maintaining stringent food safety and diversifying the menu to suit seasonal changes in order to attract a broader base of customers whilst ensuring that its signature dishes will continue to be served at the highest quality. The Group has always endeavoured to provide high-quality food for its customers in a comfortable and hygienic Cha Chaan Teng environment. Furthermore, we trust that the Group will strive to build customer satisfaction by diversifying the Group's business under new brand names.

# **Corporate social responsibility**

The Group is committed to adhering to its core corporate values and social responsibilities. The Group has been strongly encouraging all its employees to participate in charitable activities organised by and associated with the Group such as the Hong Kong Community Chest's fundraising activities. The Group has also promoted environmental protection initiatives, bolstered its green procurement and energy saving policies, and provided customers with friendly reminders to reduce food waste. The Group continues to take a proactive role in giving back to the community.



# **Outlook**

Looking forward, the Group plans to implement the following measures so as to diversify its business scope and source of revenue. The Group will actively broaden its platforms and develop its new brands and explore other new business models with a view to maintaining flexible market responses and coping with the change in consumption manner. Besides, the Group will accelerate its expansion in overseas markets and the Guangdong-Hong Kong-Macau Greater Bay Area, and strengthen marketing efforts to expand its customer base. We hope to consolidate the brand presence of the Group and increase its market share in Hong Kong, Macau and Mainland China. The Group will also make good use of its strategic partnership relationship with Jumbo in Singapore, and continue seeking development opportunities with caution in Singapore and other Southeast Asia regions.

Apart from restructuring the restaurants and developing business, the Group will also actively promote takeaway services to further strengthen its food delivery business and will make additional marketing promotions to attract more customers. With rising food costs, driven by global logistic challenges and high transportation expenses, the Group has continued to procure ingredients with good quality from relatively lower cost locations. The Group has also adjusted menus to fully capitalise on the price movement of ingredients, as well as launched new value-added food items that satisfy the tastes of restaurant-goers. To enhance its efficiency and productivity, the Group is taking decisive measures to maintain its profit margins by controlling its costs (such as rent and labour costs) as well as reviewing and readjusting its recurrent expenditure.

On 12 May 2020, the Group won the bid for a licence by the Airport Authority to operate a catering concession at the Hong Kong International Airport (the "Airport"). The pandemic has caused a sharp decline in the Airport's passenger flow and, therefore, the Group's restaurant at the Airport had been temporarily suspended until 31 March 2023. On 1 April 2023, the restaurant at the Airport resumed its business operation and it is performing well after reopening especially during the summer holidays when more people are traveling in and out from the city.

Despite the challenging external environment, the Group, with its solid cash flow and strong resources reserve, can choose the most advantageous way to improve its operations and seize various attractive business opportunities.

# **APPRECIATION**

The Board would like to express its sincere gratitude to the Group's management and all its staff for their continuous support and contribution. What is more, the Board would also like to take this opportunity to thank all the Shareholders and the Group's investors, customers, suppliers, business partners and associates for their loyal support and long-standing faith in the prospects of the Group.

# **USE OF NET PROCEEDS**

The net proceeds from the Listing (the "**Net Proceeds**") were approximately HK\$794.4 million (after deducting the underwriting fees and all related expenses).



The use of the Net Proceeds up to 30 September 2023 was approximately as follows:

| Use of Net Proceeds                                  | Percentage of<br>Net Proceeds | Net Proceeds<br>(in HK\$ million) | Aggregate<br>amount utilised<br>as at<br>1 April<br>2023<br>(in HK\$ million) | Amount utilised<br>during Review<br>Period<br>(in HK\$ million) | Amount<br>remaining as at<br>30 September<br>2023<br>(in HK\$ million) |
|--|-------------------------------|-----------------------------------|---|---|--|
| Opening new restaurants and delivery centres and     |                               |                                   |   |   |  |
| launch of catering service in Hong Kong              | 20%                           | 158.9                             | (158.9)   | -   | -  |
| Opening new restaurants in Mainland China            | 35%                           | 278.0                             | (278.0)   | -   | -  |
| Construction of new central kitchen in Hong Kong     | 10%                           | 79.4                              | (79.4)  | _   | _  |
| Construction of new central kitchens in Shanghai and |                               |                                   |   |   |  |
| Southern China                                       | 20%                           | 158.9                             | (108.3)   | _   | 50.6   |
| Upgrading information technology systems             | 5%                            | 39.8                              | (39.8)  | _   | -  |
| Additional working capital and other general         |                               |                                   |   |   |  |
| corporate purposes                                   | 10%                           | 79.4                              | (79.4)  | -   | -  |
| Total  | 100%                          | 794.4                             | (743.8)   | -   | 50.6   |

The unused Net Proceeds of HK\$50.6 million were mainly intended to be applied to construction of new central kitchens in Shanghai and Southern China (the "Unmaterialized Plan"). However, given the unfavourable factors and impact of the pandemic, the Directors were of the view that it was relatively not a good timing for taking further steps in pursuing the Unmaterialized Plan. If it is determined by the Board that it would be in the interest of the Company and its shareholders (the "Shareholders") to shelve the Unmaterialized Plan and reallocate the unused Net Proceeds, the Company will inform the Shareholders by making a further announcement. In view of the lifting of social distancing measures and the resumption of the normal travel between Hong Kong and Mainland China, the Company will assess whether it is feasible to proceed with the Unmaterialized Plan.

# **INTERIM DIVIDEND**

The Board has resolved to declare the payment of an interim dividend of HK 1.0 cent per share in respect of the Review Period (the "Interim Dividend") (the Previous Review Period: nil) to the Shareholders whose names will appear on the register of members of the Company (the "Register") at the close of business on Wednesday, 13 December, 2023. It is expected that the Interim Dividend will be paid in cash on or about Friday, 22 December 2023.

### **CLOSURE OF REGISTER**

For the purpose of the Interim Dividend, the Register will be closed from Monday, 11 December 2023 to Wednesday, 13 December 2023 (both days inclusive), during which period no transfer of the Shares will be registered. In order to qualify for the Interim Dividend, non-registered Shareholders must lodge all properly completed and stamped transfer forms accompanied by the relevant share certificates with the Company's branch share registrar and transfer office in Hong Kong, Computershare Hong Kong Investor Services Limited at Shops 1712–1716, 17/F., Hopewell Centre, 183 Queen's Road East, Hong Kong, for registration not later than 4:30 p.m. on Friday, 8 December 2023.



# CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the six months ended 30 September 2023

|  |       | Six months ended 3 | 0 September  |
|--|-------|--------------------|--------------|
|  |       | 2023               | 2022         |
|  |       | (Unaudited)        | (Unaudited)  |
|  | Notes | HK\$'000           | HK\$'000     |
| REVENUE  | 4     | 497,285            | 414,564      |
| Other income and other gains                       |       | 16,046             | 23,590       |
| Gain on disposal of assets held for sale           | 5     | _                  | 84,244       |
| Cost of inventories sold                           |       | (131,041)          | (120,319)    |
| Staff costs  |       | (162,055)          | (143,605)    |
| Depreciation and amortisation                      |       | (21,728)           | (26,200)     |
| Depreciation of right-of-use assets                |       | (48,344)           | (85,154)     |
| Property rentals and related (expenses)/income     |       | (24,943)           | 883          |
| Fuel and utility expenses                          |       | (22,919)           | (21,075)     |
| Selling and distribution expenses                  |       | (22,559)           | (24,274)     |
| Other operating expenses                           |       | (89,835)           | (53,152)     |
| Finance costs                                      |       | (5,150)            | (8,008)      |
| Share of profit of joint ventures                  |       | 19,781             | 658          |
| PROFIT BEFORE TAX                                  | 6     | 4,538              | 42,152       |
| Income tax (expense)/credit                        | 7     | (1,719)            | 361          |
| PROFIT/(LOSS) FOR THE PERIOD                       |       | 2,819              | 42,513       |
| Attributable to:                                   |       |                    |              |
| Owners of the Company                              |       | 6,747              | 40,867       |
| Non-controlling interests                          |       | (3,928)            | 1,646        |
|  |       | 2,819              | 42,513       |
| EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY |       |                    |              |
| HOLDERS OF THE COMPANY                             |       |                    |              |
| Basic and diluted                                  | 9     | HK0.49 cent        | HK2.96 cents |

The notes on pages 18 to 27 form part of these Interim Financial Statements.



# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the six months ended 30 September 2023

|  | Six months ended 3              | 0 September                     |
|--|---------------------------------|---------------------------------|
|  | 2023<br>(Unaudited)<br>HK\$'000 | 2022<br>(Unaudited)<br>HK\$'000 |
| PROFIT FOR THE PERIOD  | 2,819                           | 42,513                          |
| OTHER COMPREHENSIVE INCOME   |                                 |                                 |
| Other comprehensive income that may be reclassified to profit or loss in subsequent periods: |                                 |                                 |
| Exchange differences on translation of foreign operations                                    | (14,251)                        | (35,365)                        |
| TOTAL COMPREHENSIVE INCOME FOR THE PERIOD,   |                                 |                                 |
| NET OF TAX   | (11,432)                        | 7,148                           |
| Attributable to:   |                                 |                                 |
| Owners of the Company  | (7,504)                         | 5,502                           |
| Non-controlling interests  | (3,928)                         | 1,646                           |
|  | (11,432)                        | 7,148                           |



# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 September 2023

|   | Notes | As at<br>30 September<br>2023<br>(Unaudited)<br>HK\$'000 | As at<br>31 March<br>2023<br>(Audited)<br>HK\$'000 |
|---|-------|--|--|
| NON-CURRENT ASSETS  |       |  |  |
| Property, plant and equipment                                       | 10    | 169,016  | 175,735  |
| Investment properties   |       | 92,923   | 98,967   |
| Right-of-use assets   | 10    | 201,292  | 258,877  |
| Intangible assets   |       | 2,365  | 2,835  |
| Investments in joint ventures                                       |       | 57,605   | 37,816   |
| Prepayments and deposits paid in advance for purchases of property, |       |  |  |
| plant and equipment and intangible assets                           |       | 814  | 13,227   |
| Non-current deposits and other receivables                          |       | 64,765   | 66,258   |
| Total non-current assets  |       | 588,780  | 653,715  |
| CURRENT ASSETS  |       |  |  |
| Inventories   |       | 10,518   | 8,695  |
| Trade receivables   | 11    | 4,396  | 4,162  |
| Prepayments, deposits and other receivables                         |       | 83,928   | 83,936   |
| Tax recoverable   |       | 203  | 216  |
| Restricted cash   |       | 2,500  | 2,500  |
| Non-pledged time deposits   |       | -  | 100,000  |
| Cash and cash equivalents   |       | 226,043  | 186,395  |
| Total current assets  |       | 327,588  | 385,904  |
| CURRENT LIABILITIES   |       |  |  |
| Trade payables  | 12    | 33,067   | 28,170   |
| Other payables and accruals   |       | 116,464  | 119,603  |
| Lease liabilities   |       | 114,719  | 126,992  |
| Tax payable   |       | 16,857   | 14,732   |
| Total current liabilities   |       | 281,107  | 289,497  |
| NET CURRENT ASSETS  |       | 46,481   | 96,407   |
| TOTAL ASSETS LESS CURRENT LIABILITIES                               |       | 635,261  | 750,122  |



# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 September 2023

|   | Notes | As at<br>30 September<br>2023<br>(Unaudited)<br>HK\$'000 | As at<br>31 March<br>2023<br>(Audited)<br>HK\$'000 |
|---|-------|--|--|
| NON-CURRENT ASSETS                                  |       |  |  |
| Other payable and accruals                          |       | 9,819  | 10,142   |
| Lease liabilities                                   |       | 155,552  | 204,636  |
| Deferred tax liabilities                            |       | 1,147  | 1,184  |
| Total non-current liabilities                       |       | 166,518  | 215,962  |
| Net assets  |       | 468,743  | 534,160  |
| EQUITY Equity attributable to owners of the Company |       |  |  |
| Issued capital                                      | 13    | 14,112   | 14,112   |
| Reserves  |       | 474,409  | 535,898  |
|   |       | 488,521  | 550,010  |
| Non-controlling interests                           |       | (19,778)   | (15,850)   |
| Total equity  |       | 468,743  | 534,160  |



# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six-month period ended 30 September 2023

|  |   |  |   | Attributable   | e to owners of the                              | Company                                      |   |  |                                  |   |   |
|--|---|--|---|--|---|--|---|--|----------------------------------|---|---|
|  | Issued capital<br>(Unaudited)<br>HK\$'000 | Share<br>premium<br>account<br>(Unaudited)<br>HK\$'000 | Share based<br>compensation<br>reserve<br>(Unaudited)<br>HK\$'000 | Shares<br>held for the<br>Share Award<br>Scheme<br>(Unaudited)<br>HK\$'000 | Statutory<br>reserve<br>(Unaudited)<br>HK\$'000 | Merger<br>reserve<br>(Unaudited)<br>HK\$'000 | Exchange<br>fluctuation<br>reserve<br>(Unaudited)<br>HK\$'000 | Accumulated<br>losses<br>(Unaudited)<br>HK\$'000 | Total<br>(Unaudited)<br>HK\$'000 | Non-<br>controlling<br>interests<br>(Unaudited)<br>HK\$'000 | Total equity<br>(Unaudited)<br>HK\$'000 |
| At 1 April 2023  | 14,112                                    | 855,973  | (850)   | (29,835)   | 22,678  | (7,329)                                      | (31,126)  | (273,613)  | 550,010                          | (15,850)  | 534,160                                 |
| Profit for the period  Other comprehensive income for the period: Exchange differences on translation of | -   | -  | -   | -  | -   | -  | -   | 6,747  | 6,747                            | (3,928)   | 2,819                                   |
| foreign operations   | -   | -  | -   | -  | -   | -  | (14,251)  | -  | (14,251)                         | -   | (14,251)                                |
| Total comprehensive income for the period Dividend paid  | -   | -  | -   | -  | -   | -  | (14,251)<br>-   | 6,747<br>(54,620)                                | (7,504)<br>(54,620)              | (3,928)   | (11,432)<br>(54,620)                    |
| Vesting of shares of share award scheme<br>Share based compensation benefit                              | -   | -  | (1,971)<br>635  | 1,971<br>-   | -   | -  | -   | -  | 635                              | -   | 635                                     |
| At 30 September 2023   | 14,112                                    | 855,973*   | (2,186)*  | (27,864)*  | 22,678*   | (7,329)*                                     | (45,377)*   | (321,486)*                                       | 488,521                          | (19,778)  | 468,743                                 |
| At 1 April 2022<br>Profit for the period<br>Other comprehensive income for the period:                   | 14,112<br>-                               | 855,973<br>-   | -   | (27,730)   | 22,678<br>-                                     | (7,329)<br>-                                 | (5,240)   | (334,191)<br>40,867                              | 518,273<br>40,867                | (11,152)<br>1,646   | 507,121<br>42,513                       |
| Exchange differences on translation of foreign operations  | -   | -  | -   | -  | -   | -  | (35,365)  | -  | (35,365)                         | -   | (35,365)                                |
| Total comprehensive income for the period<br>Vesting of share award                                      | -   | -  | -   | -<br>2,550   | -   | -  | (35,365)  | 40,867<br>-                                      | 5,502<br>2,550                   | 1,646<br>-  | 7,148<br>2,550                          |
| At 30 September 2022   | 14,112                                    | 855,973*   | -   | (25,180)*  | 22,678*   | (7,329)*                                     | (40,605)*   | (293,324)*                                       | 526,325                          | (9,506)   | 516,819                                 |

<sup>\*</sup> These reserve accounts comprise the consolidated reserves of HK\$474,409,000 (30 September 2022: HK\$512,213,000) in the consolidated statement of financial position as at 30 September 2023.



# CONSOLIDATED STATEMENT OF CASH FLOWS

For the six-month period ended 30 September 2023

|   | Six-month period ende | d 30 September |
|---|-----------------------|----------------|
|   | 2023                  | 2022           |
|   | (Unaudited)           | (Unaudited)    |
|   | HK\$'000              | HK\$'000       |
| CASH FLOWS FROM OPERATING ACTIVITIES                    |                       |                |
| Cash generated from operations                          | 87,446                | 100,858        |
| Interest received                                       | 4,078                 | 236            |
| Interest paid   | -                     | (333           |
| Income tax refunded                                     | -                     | 1,317          |
| Net cash flows from operating activities                | 91,524                | 102,078        |
| CASH FLOWS FROM INVESTING ACTIVITIES                    |                       |                |
| Purchase of items of property, plant and equipment      | (17,427)              | (5,110         |
| Proceeds from disposal of property, plant and equipment | _                     | 264,045        |
| Purchase of intangible assets                           | _                     | (150           |
| Decrease in pledged time deposits                       | -                     | 569            |
| Decrease in restricted cash                             | -                     | 13,420         |
| Decrease in non-pledged time deposit                    | 100,000               |                |
| Net cash flows from investing activities                | 82,573                | 272,774        |
| CASH FLOWS FROM FINANCING ACTIVITIES                    |                       |                |
| Repayment of bank loans                                 | _                     | (66,465        |
| Principal portion of lease payments                     | (71,180)              | (94,242        |
| Interest element of lease payments                      | (5,150)               | (7,675         |
| Dividends paid  | (54,620)              |                |
| Net cash flows used in financing activities             | (130,950)             | (168,382       |
| NET INCREASE IN CASH AND CASH EQUIVALENTS               | 43,147                | 206,470        |
| Cash and cash equivalents at beginning of the period    | 186,395               | 103,261        |
| Effect of foreign exchange rate changes, net            | (3,499)               | 3,598          |
| CASH AND CASH EQUIVALENTS AT END OF THE PERIOD          | 226,043               | 313,329        |
| ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS       |                       |                |
| Cash at bank and on hand                                | 226,043               | 213,329        |
| Non-pledged time deposits                               | _                     | 100,000        |
|   | 226,043               | 313,329        |



#### **Corporate information** 1.

The Company was incorporated in the Cayman Islands on 29 May 2012 as an exempted company with limited liability under the Companies Law, Cap. 22 of the Cayman Islands. The address of the Company's registered office is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111, Cayman Islands.

During the Review Period, the Company acted as an investment holding company and its subsidiaries were principally engaged in the provision of food catering services through restaurants and bakery shops in Hong Kong, Mainland China, Macau and Singapore.

#### 2. **Basis of preparation**

The Interim Financial Statements have been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules"), including compliance with Hong Kong Accounting Standard ("HKAS") 34, "Interim financial reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). They have been prepared under the historical cost convention. These Interim Financial Statements are presented in Hong Kong dollars ("HK\$") and all values are rounded to the nearest thousand except when otherwise stated.

The preparation of the Interim Financial Statements in conformity with HKAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, as well as income and expenses on a year to date basis. Actual results may differ from these estimates.

The Interim Financial Statements have been prepared in accordance with the same accounting policies adopted in the Group's audited annual consolidated financial statements for the year ended 31 March 2023 (the "2023 Annual Financial Statements"), except for the accounting policy changes that are expected to be reflected in the annual financial statements for the year ending 31 March 2024.

The accounting policies adopted in the preparation of the Interim Financial Statements are consistent with those applied in the preparation of the 2023 Annual Financial Statements, except as disclosed below.

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# 2. Basis of preparation (Continued)

# Changes in accounting policies and disclosures

The HKICPA has issued certain amendments to Hong Kong Financial Reporting Standards ("**HKFRSs**") that are first effective for the current accounting period of the Company. None of these developments has had a material effect on how the Company's results and financial position for the current or prior periods have been prepared or presented. The Company has not applied any new standard or interpretation that is not yet effective for the current accounting period.

The HKICPA has also issued a new HKICPA guidance on the accounting implications of the mandatory provident fund-long service payment offsetting mechanism in July 2023. As the Group is in the progress of making an assessment, further impacts may be identified in due course.

# 3. Operating segment information

The Group is principally engaged in the provision of food catering services through restaurants and bakery shops. Information reported to the Group's management for the purpose of resources allocation and performance assessment focuses on the operating results of the Group as a whole as the Group's resources are integrated and no discrete operating segment financial information is available. Accordingly, no operating segment information is presented.

# **Geographical information**

The following tables present revenue from external customers for the Review Period and certain non-current assets information as at 30 September 2023 by geographical area.

### (a) Revenue from external customers

|                | Six months ended 3 | 0 September |
|----------------|--------------------|-------------|
|                | 2023               | 2022        |
|                | (Unaudited)        | (Unaudited) |
|                | HK\$'000           | HK\$'000    |
| Hong Kong      | 258,472            | 241,001     |
| Mainland China | 231,276            | 170,953     |
| Others*        | 7,537              | 2,610       |
|                | 497,285            | 414,564     |

The revenue information above is based on the locations of the customers.

As no revenue derived from sales to a single customer of the Group has accounted for 10% or more of the Group's total revenue during both periods, no information about major customers is presented.

\* "Others" mainly represents revenue derived from the sale of food to a joint venture of the Group.



# 3. Operating segment information (Continued)

# **Geographical information** (Continued)

# (b) Non-current assets

|                | As at<br>30 September<br>2023<br>(Unaudited) | As at<br>31 March<br>2023<br>(Audited) |
|----------------|--|--|
|                | HK\$'000                                     | HK\$'000                               |
| Hong Kong      | 188,617                                      | 226,297                                |
| Mainland China | 277,801                                      | 323,344                                |
| Others         | 57,597                                       | 37,816                                 |
|                | 524,015                                      | 587,457                                |

The non-current assets information above is based on the locations of the assets and excludes non-current deposits and other receivables and deferred tax assets.

## 4. Revenue

An analysis of revenue is as follows:

|  | Six months ended                | d 30 September                  |
|--|---------------------------------|---------------------------------|
|  | 2023<br>(Unaudited)<br>HK\$'000 | 2022<br>(Unaudited)<br>HK\$'000 |
| Revenue  |                                 |                                 |
| Income from restaurant operations transferred at a point in time under |                                 |                                 |
| HKFRS 15   | 487,263                         | 401,859                         |
| Sales of food transferred at a point in time under HKFRS 15            | 10,022                          | 12,705                          |
|  | 497,285                         | 414,564                         |

# **Performance obligation**

The performance obligation of revenue from restaurant operations is satisfied upon completion of the service.

The performance obligation from sales of food is satisfied upon delivery of the food and payment is generally due from delivery to 60 days from delivery.



# 5. Gain on disposal of assets held for sale

On 14 April 2022, the Group entered into a sale and purchase agreement with an independent third party to dispose of its properties, namely (i) Units Nos. 1601, 1602, 1603, 1604, 1605, 1606, 1607 and 1608 on the 16th Floor of Riley House, No. 88 Lei Muk Road, Kwai Chung, New Territories, Hong Kong; and (ii) Units Nos. 1701, 1702, 1703 and 1704 on the 17th Floor of Riley House, No. 88 Lei Muk Road, Kwai Chung, New Territories, Hong Kong (Lot No. 937 IN D.D. 450) at a total consideration of HK\$264,044,650, and the transaction was completed on 14 July 2022 (the "Completion").

Following the Completion, the Group had recognised a gain on disposal of assets held for sale of approximately HK\$84,244,000 during the Previous Review Period.

# 6. Profit before tax

The Group's profit before tax is arrived at after charging/(crediting):

|  | Six months ended                | 30 September                    |
|--|---------------------------------|---------------------------------|
|  | 2023<br>(Unaudited)<br>HK\$'000 | 2022<br>(Unaudited)<br>HK\$'000 |
| Cost of inventories sold   | 131,041                         | 120,319                         |
| Depreciation of items of property, plant and equipment                               | 19,807                          | 24,289                          |
| Depreciation of right-of-use assets  | 48,344                          | 85,154                          |
| Depreciation of investment properties  | 1,560                           | 1,500                           |
| Amortisation of intangible assets  | 361                             | 411                             |
| Gain on disposal of assets held for sale (Note 5)                                    | -                               | (84,244)                        |
| Impairment of property, plant and equipment  | 13,214                          | _                               |
| Impairment of right-of-use assets  | 23,366                          | 2,157                           |
| Foreign exchange differences, net  | 570                             | 704                             |
| Employee benefit expenses (including Directors' and chief executive's remuneration): |                                 |                                 |
| Wages and salaries   | 148,664                         | 129,846                         |
| Retirement benefit scheme contributions  | 13,391                          | 13,759                          |
|  | 162,055                         | 143,605                         |
| Government subsidies (included in other income and other gains) (Note)               | (177)                           | (18,417)                        |
| COVID-19-related rent concessions received   | (737)                           | (19,772)                        |

# Note:

For the Previous Review Period, these represented subsidies granted by the Hong Kong Government under the Anti-epidemic fund. There were no unfulfilled conditions or other contingencies attaching to the subsidies and the Government grant that had been recognised by the Group.



# INTERIM FINANCIAL STATEMENTS

#### 7. **Income tax expense/(credit)**

The Company was incorporated in the Cayman Islands. It is tax exempted as no business was carried out in the Cayman Islands under the tax laws of the Cayman Islands during both periods.

Under the two-tiered profits tax rates regime, the first HK\$2 million of assessable profits of a qualifying group entity established in Hong Kong will be taxed at 8.25% (2022: 8.25%), and profits above that amount will be subject to the tax rate of 16.5% (2022: 16.5%). The profits of the group entities not qualifying for the two-tiered profits tax rates regime will continue to be taxed at 16.5% (2022: 16.5%).

Taxes on profits assessable elsewhere have been calculated at the rates of tax prevailing in the locations in which the Group operates.

|  | Six months ended 3              | 30 September                    |  |
|--|---------------------------------|---------------------------------|--|
|  | 2023<br>(Unaudited)<br>HK\$'000 | 2022<br>(Unaudited)<br>HK\$'000 |  |
| Current — Hong Kong                      |                                 | ()                              |  |
| Over provision in prior periods          | -                               | (225)                           |  |
| Current — Elsewhere                      |                                 |                                 |  |
| Charge for the period                    | 1,753                           | _                               |  |
| Over provision in prior periods          | -                               | (103)                           |  |
| Deferred tax                             | (34)                            | (33)                            |  |
| Total tax charge/(credit) for the period | 1,719                           | (361)                           |  |

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## 8. Interim dividend

The Board has resolved to declare an interim dividend of HK1.0 cent per share to the Shareholders for the Review Period (the Previous Review Period: nil). This dividend is not reflected as a dividend payable in the Interim Financial Statements, but will be reflected as an appropriation of reserves for the year ending 31 March 2024.

# 9. Earnings per share attributable to ordinary equity holders of the company

The calculation of the basic earnings per share amount for the Review Period is based on the profit for the period of approximately HK\$6,747,000 (the Previous Review Period: approximately HK\$40,867,000) attributable to ordinary equity holders of the Company and the weighted average number of 1,411,226,450 ordinary shares of the Company for the Review Period (the Previous Review Period: 1,411,226,450 ordinary shares of the Company) in issue deducting the weighted average number of shares held under the Share Award Scheme of 44,221,000 ordinary shares (the Previous Review Period: 29,624,000 ordinary shares of the Company).

The Group had no potentially dilutive ordinary shares in issue during both periods. Accordingly, diluted earnings per share for both periods was the same as the basic earnings per share.

# 10. Property, plant and equipment and right-of-use assets

During the Review Period, the Group acquired property, plant and equipment of HK\$17,427,000 (the Previous Review Period: HK\$5,110,000). No write-off of items of property, plant and equipment was recognised.



# 11. Trade receivables

An aged analysis of the trade receivables as at the end of the reporting periods, based on the invoice date, is as follows:

|   | As at<br>30 September<br>2023<br>(Unaudited)<br>HK\$'000 | As at<br>31 March<br>2023<br>(Audited)<br>HK\$'000 |
|---|--|--|
| Less than one month                               | 783  | 1,567  |
| One to two months Over two months to three months | 427<br>752   | 891<br>249   |
| Over three months                                 | 2,434  | 1,455  |
|   | 4,396  | 4,162  |

The trading terms of the Group with its customers are mainly settlement in cash and by smart card, except for well-established corporate customers, for which the credit term is generally 60 days. The Group seeks to maintain strict control over its outstanding receivables to minimise credit risk. Overdue balances are reviewed regularly by the Group's senior management. The Group does not hold any collateral or other credit enhancement over its trade receivable balances. Trade receivables are non-interest-bearing. They are stated net of loss allowance.

Included in the Group's trade receivables are amounts due from the Group's joint-ventures of HK\$4,844,000 as at 30 September 2023 (31 March 2023: HK\$3,548,000), which are repayable on credit terms similar to those offered to the major customers of the Group.

# 12. Trade payables

An aged analysis of the trade payables as at the end of the reporting periods, based on the invoice date, is as follows:

|                     | As at<br>30 September<br>2023<br>(Unaudited)<br>HK\$'000 | As at<br>31 March<br>2023<br>(Audited)<br>HK\$'000 |
|---------------------|--|--|
| Less than one month | 21,104   | 20,544   |
| One to two months   | 9,574  | 5,585  |
| Over two months     | 2,389  | 2,041  |
|                     | 33,067   | 28,170   |

The trade payables are non-interest-bearing and generally have payment terms of 45 days.



# 13. Issued capital

|  | As at<br>30 September<br>2023<br>(Unaudited)<br>HK\$'000 | As at<br>31 March<br>2023<br>(Audited)<br>HK\$'000 |
|--|--|--|
| Authorised:<br>10,000,000,000 ordinary shares of HK\$0.01 each               | 100,000  | 100,000  |
| <b>Issued and fully paid:</b> 1,411,226,450 ordinary shares of HK\$0.01 each | 14,112   | 14,112   |

# 14. Commitments

The Group had the following capital commitments at the end of the reporting periods:

|                                   | As at        | As at     |
|-----------------------------------|--------------|-----------|
|                                   | 30 September | 31 March  |
|                                   | 2023         | 2023      |
|                                   | (Unaudited)  | (Audited) |
|                                   | HK\$'000     | HK\$'000  |
| Contracted, but not provided for: |              |           |
| Leasehold improvements            | 10,259       | 14,884    |
| Intangible assets                 | 343          | 831       |
|                                   | 10,602       | 15,715    |



# 15. Related party transactions

(i) In addition to the transactions detailed elsewhere in the Interim Financial Statements, the Group had the following material transactions with related parties during the periods:

|   |       | Six months ended 30 September |             |  |  |
|---|-------|-------------------------------|-------------|--|--|
|   |       | <b>2023</b> 20                |             |  |  |
|   |       | (Unaudited)                   | (Unaudited) |  |  |
|   | Notes | HK\$'000                      | HK\$'000    |  |  |
| Sale of food to joint ventures                          | (a)   | 7,472                         | 2,610       |  |  |
| Laundry service fee paid and payable to a related party | (b)   | 200                           | 147         |  |  |

The transactions were conducted on terms and conditions mutually agreed between the relevant parties. The Directors are of the opinion that these related party transactions were conducted in the ordinary and usual course of business of the Group.

### Notes:

- (a) The selling prices of food sold to joint ventures were mutually agreed between the parties, which approximated the market rates.
- (b) The related party is controlled by a close family member of certain Directors. The service fee was mutually agreed between the parties, which approximately the market rate.



# **15. Related party transactions** (Continued)

(ii) Compensation of key management personnel of the Group, including the remuneration of the Directors and the chief executive, is as follows:

|                              | Six months ended 3      | Six months ended 30 September |  |  |
|------------------------------|-------------------------|-------------------------------|--|--|
|                              | 2023                    | 2022                          |  |  |
|                              | (Unaudited)<br>HK\$'000 | (Unaudited)<br>HK\$'000       |  |  |
| Short term employee benefits | 4,020                   | 3,575                         |  |  |
| Post-employment benefits     | 70                      | 63                            |  |  |
|                              | 4,090                   | 3,638                         |  |  |

# 16. Financial instruments by category

As at 30 September 2023 and 31 March 2023, all the financial assets and liabilities of the Group were at amortised cost.

The carrying amounts of the Group's financial assets and liabilities carried at amortised cost were not materially different from the fair values as at 30 September 2023 and 31 March 2023.

# 17. Contingent liabilities

At the end of the reporting period, contingent liabilities not provided for in the Interim Financial Statements were as follows:

|   | As at<br>30 September<br>2023<br>(Unaudited)<br>HK\$'000 | As at<br>31 March<br>2023<br>(Audited)<br>HK\$'000 |
|---|--|--|
| Bank guarantees in favour of landlords in lieu of rental deposits (unsecured) | 2,871  | 3,697  |
|   | 2,871  | 3,697  |



### **SHARE AWARD SCHEME**

The Company has adopted the Share Award Scheme to recognise and motivate the contribution of the eligible participants, to provide incentives and assist the Company in retaining its existing participants and inducing high-calibre personnel and to provide them with a direct economic interest or incentives in attaining the long-term business objectives of the Company. The Share Award Scheme was adopted by the Board on 9 August 2018 (the "Adoption Date") and shall be valid until the business day immediately prior to the 10th anniversary of the Adoption Date.

During the Previous Review Period, the Board resolved to grant to and vest in each of Mr. Wong Chi Kin ("Mr. James Wong"), Mr. Goh Choo Hwee ("Mr. Jeff Goh"), Mr. Tang Man Tsz ("Mr. Duncan Tang") and Mr. Yim Kwok Man ("Mr. Freeman Yim") 750,000 awarded Shares (with a total of 1,750,000 other awarded Shares to be vested in two years) from the Shares held by the trustee appointed by the Company for the administration of the Share Award Scheme at nil consideration. The above first-named individual is a non-executive Director (the "NED") and all the other individuals are independent non-executive Directors (the "INEDs"). On 29 September 2023, 750,000 awarded Shares were vested in the above NED and each of the INEDs. Save for the said awarded Shares, no other issued Shares purchased has been awarded under the Share Award Scheme since the Adoption Date.

Set out below are the details of the awarded Shares granted under the Share Award Scheme during the Review Period:

| Changes in number of awarded Shares during the Review Period |                   |                             |                   |   |         |         |        |           | Weighted average          |  |   |
|--|-------------------|-----------------------------|-------------------|---|---------|---------|--------|-----------|---------------------------|--|---|
| Grantees   | Date of grant     | No. of<br>Shares<br>granted | Vesting<br>period | Not yet<br>vested as at<br>1 April 2023 | Granted | Vested  | Lapsed | Cancelled | vested as at 30 September | of the Shares<br>immediately<br>before the | closing price<br>of the Shares<br>immediately<br>before the dates |
| Mr. James Wong   | 28 September 2022 | 2,500,000                   | Notes             | 1,750,000                               | -       | 750,000 | -      | -         | 1,000,000                 | HK\$0.184                                  | N/A   |
| Mr. Jeff Goh   | ditto             | 2,500,000                   | Notes             | 1,750,000                               | -       | 750,000 | -      | -         | 1,000,000                 | HK\$0.184                                  | N/A   |
| Mr. Duncan Tang  | ditto             | 2,500,000                   | Notes             | 1,750,000                               | -       | 750,000 | _      | -         | 1,000,000                 | HK\$0.184                                  | N/A   |
| Mr. Freeman Yim  | ditto             | 2,500,000                   | Notes             | 1,750,000                               | -       | 750,000 | _      | -         | 1,000,000                 | HK\$0.184                                  | N/A   |

- (1) There was no vesting period for the first batch of 750,000 Shares granted to each of the grantees;
- (2) The second batch of 750,000 Shares was vested to each of the grantees upon the 1st anniversary of the date of grant;
- (3) The third batch of 1,000,000 Shares will be vested to each of the grantees upon the 2nd anniversary of the date of grant; and
- (4) No consideration was required to be given by each of the grantees for the awarded Shares.

As at the date of this report, 42,736,000 Shares are held by the trustee of the Share Award Scheme for the benefit of the eligible participants for the purpose of the Share Award Scheme. Such Shares will not be regarded as being in public hands.

## **SHARE OPTION SCHEME**

The Company adopted a share option scheme on 5 November 2012, which expired on 25 November 2022. The Company had not granted any share options under the share option scheme since its adoption.



# DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN THE SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS (Continued)

As at 30 September 2023, the interests and short positions of each Director and chief executive of the Company in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance, Chapter 571 of the Laws of Hong Kong (the "SFO")), which were required: (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which he/she was taken or deemed to have under such provisions of the SFO); (b) pursuant to Section 352 of the SFO, to be entered in the register referred to therein; or (c) to be notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules (the "Model Code"), were as follows:

### Interest in the Shares

| Name of Directors     | Nature of interest                      | Number of issued<br>Shares held | Approximate percentage of shareholding (2) |
|-----------------------|---|---------------------------------|--|
| Mr. Lee               | interest in a controlled corporation(1) | 770,092,000 (L)                 | 54.57%                                     |
| Mr. Lee Kun Lun Kenji | Beneficial interest                     | 136,000 (L)                     | 0.01%                                      |
| Mr. James Wong        | Beneficial interest                     | 1,500,000 (L)                   | 0.11%                                      |
| Mr. Jeff Goh          | Beneficial interest                     | 1,500,000 (L)                   | 0.11%                                      |
| Mr. Duncan Tang       | Beneficial interest                     | 1,500,000 (L)                   | 0.11%                                      |
| Mr. Freeman Yim       | Beneficial interest                     | 1,500,000 (L)                   | 0.11%                                      |

(L) denotes long position

### Notes:

- (1) The 770,092,000 Shares were held by Cui Fa Limited ("**Cui Fa**"). As at 30 September 2023, Cui Fa was held as to approximately 49.90%, 36.12% and 13.98% by Mr. Lee, the Chairman and an executive Director, Mr. Ho Ting Chi and Mr. Cheung Yu To, respectively. Mr. Lee was deemed to be interested in all the Shares held by Cui Fa under the SFO.
- (2) These percentages are calculated on the basis of 1,411,226,450 Shares in issue as at 30 September 2023.

# Interest in the shares of Cui Fa — the immediate and ultimate holding company of the Company

| Name of Director | Nature of interest  | Number of issued<br>ordinary shares of<br>Cui Fa held | Approximate percentage |
|------------------|---------------------|---|------------------------|
| Mr. Lee          | Beneficial interest | 499,000   | 49.90%                 |

Save as disclosed above, as at 30 September 2023, none of the Directors and chief executive of the Company or their respective associates (as defined in the Listing Rules) had any interests and short positions in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO), which were required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which he/she was taken or deemed to have under such provisions of the SFO); (b) pursuant to Section 352 of the SFO, to be entered in the register referred to therein; or (c) pursuant to the Model Code, to be notified to the Company and the Stock Exchange.



# **DIRECTORS' RIGHT TO ACQUIRE SHARES OR DEBENTURES**

At no time during the Review Period was the Company or any of its subsidiaries a party to any arrangements which enabled the Directors and the chief executive of the Company to acquire benefits by means of the acquisition of shares or debentures of the Company or any other body corporate; and none of the Directors, or their respective spouses or children under the age of 18, had any rights to subscribe for the securities of the Company, or had exercised any such right during the Review Period.

# SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSON'S INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 30 September 2023, so far as the Directors or chief executive of the Company are aware, the following corporation and persons other than a Director or the chief executive of the Company had an interest or a short position in the Shares and underlying Shares, which were required (a) to be disclosed pursuant to the provisions of Divisions 2 and 3 of Part XV of the SFO, or (b) pursuant to Section 336 of the SFO, to be entered in the register referred to therein:

| Name of Shareholders                              | Nature of interest  | Number of issued<br>Shares held | Approximate percentage of shareholding® |
|---|---|---------------------------------|---|
| Ms. Chan Choi Fung(1)                             | Interest of spouse  | 770,092,000 (L)                 | 54.57%                                  |
| Mr. Ho Ting Chi <sup>(2)</sup>                    | Interests held jointly with other persons; interest in a controlled corporation | 878,956,000 (L)                 | 62.28%                                  |
| Mr. Cheung Yu To <sup>(2)</sup>                   | Interests held jointly with other persons; interest in a controlled corporation | 878,956,000 (L)                 | 62.28%                                  |
| Mr. Cheung Yue Pui <sup>(2)</sup>                 | Interests held jointly with other persons; interest in a controlled corporation | 878,956,000 (L)                 | 62.28%                                  |
| Mr. Cheung Wai Keung<br>(deceased) <sup>(2)</sup> | Interests held jointly with other persons; interest in a controlled corporation | 878,956,000 (L)                 | 62.28%                                  |
| Ms. Woo Chun Li <sup>(3)</sup>                    | Interest of spouse  | 878,956,000 (L)                 | 62.28%                                  |
| Ms. Tai Ngan Har Talia(4)                         | Interest of spouse  | 878,956,000 (L)                 | 62.28%                                  |
| Ms. Lam Hiu Man <sup>(5)</sup>                    | Interest of spouse  | 878,956,000 (L)                 | 62.28%                                  |
| Ms. Lui Ning <sup>(6)</sup>                       | Interest of spouse  | 878,956,000 (L)                 | 62.28%                                  |
| Cui Fa <sup>(7)</sup>                             | Beneficial owner  | 770,092,000 (L)                 | 54.57%                                  |

(L) denotes long position

### Notes:

- (1) Ms. Chan Choi Fung is the wife of Mr. Lee, the Chairman and an executive Director. Under the SFO, Ms. Chan Choi Fung is taken to be interested in the same number of Shares in which Mr. Lee is interested and is deemed to be interested.
- (2) Pursuant to a deed of confirmation dated 5 November 2012 entered into among Mr. Lee, the Chairman and an executive Director, Mr. Ho Ting Chi, Mr. Cheung Yue Pui, Mr. Cheung Yu To and the late Mr. Cheung Wai Keung (all the latter four individuals being former Directors) (the "Deed of Confirmation"), Mr. Lee, Mr. Ho Ting Chi, Mr. Cheung Yue Pui, Mr. Cheung Yu To and the late Mr. Cheung Wai Keung have agreed to jointly control their respective interests in the Company and decisions as to the business and operations of the Group shall be made in accordance with the unanimous consent of all of them. Each of Mr. Lee, Mr. Ho Ting Chi, Mr. Cheung Yue Pui, Mr. Cheung Yu To and the late Mr. Cheung Wai Keung shall exercise their respective voting rights in the Company in the same way. Hence, each of Mr. Lee, Mr. Ho Ting Chi, Mr. Cheung Yue Pui, Mr. Cheung Yu To and the late Mr. Cheung Wai Keung was deemed to be interested in all the Shares held and deemed to be held by them in aggregate by virtue of the SFO.

However, on 25 November 2021, by filing a disclosure of interest form with the Stock Exchange, Mr. Lee declared that he was no longer deemed to be interested in the same parcel of Shares in which Mr. Ho Ting Chi, Mr. Cheung Yue Pui, Mr. Cheung Yu To and the late Mr. Cheung Wai Keung were interested under the Deed of Confirmation.



# SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSON'S INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES (Continued)

*Notes : (Continued)* 

- (3) Ms. Woo Chun Li is the widow of the late Mr. Cheung Wai Keung. To the best knowledge of the Company, the late Mr. Cheung Wai Keung has sold 65,408,000 Shares beneficially held by a corporation controlled by him, namely Ample Favour Limited.
- (4) Ms. Tai Ngan Har Talia is the wife of Mr. Ho Ting Chi.
- (5) Ms. Lam Hiu Man is the wife of Mr. Cheung Yue Pui. To the best knowledge of the Company, Mr. Cheung Yue Pui has sold 43,456,000 Shares beneficially held by a corporation controlled by him, namely Victor Leap Limited.
- (6) Ms. Lui Ning is the wife of Mr. Cheung Yu To.
- (7) As at 30 September 2023, Cui Fa was held as to approximately 49.90%, 36.12% and 13.98% by Mr. Lee, the Chairman and an executive Director, Mr. Ho Ting Chi and Mr. Cheung Yu To, respectively.
- (8) These percentages are calculated on the basis of 1,411,226,450 Shares in issue as at 30 September 2023.

Save as disclosed above, as at 30 September 2023, so far as is known to the Directors or chief executive of the Company, there was no corporation/person other than a Director or the chief executive of the Company having an interest or a short position in the Shares and underlying Shares, which would be required to be disclosed to the Company pursuant to Part XV of the SFO or which were required, pursuant to Section 336 of the SFO, to be entered in the register referred to therein.

# DIRECTORS'/CONTROLLING SHAREHOLDERS' INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS

Save as disclosed in note 15 to the Interim Financial Statements above, there were no transactions, arrangements or contracts of significance in relation to the Group's business to which the Company or any of its subsidiaries or associates was a party and in which any Director or controlling Shareholder (as defined in the Listing Rules) had a material interest, whether directly or indirectly, subsisted at the end of the Review Period or at any time during the Review Period.

### MANAGEMENT CONTRACTS

No contracts, other than a contract of service with any Director or any person in the full-time employment of the Company, concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the Review Period.

# **CHANGE IN DIRECTORS' INFORMATION**

Pursuant to Rule 13.51B(1) of the Listing Rules, the change in information of the Directors since the date of the Company's 2023 Annual Report is set out below:

Mr. James Wong, a NED, was appointed as the Deputy Chief Executive Officer of Orient Victory Smart Urban Services Holding Ltd. (formerly Orient Victory China Holdings Ltd./Orient Victory Travel Group Ltd.) (Stock Code: 265), a company listed on the Stock Exchange, on 6 July 2023.



## **CORPORATE GOVERNANCE**

The Company had adopted the principles and complied with the code provisions of the Corporate Governance Code as set out in Appendix 14 to the Listing Rules (the "**CG Code**") for the Review Period. The Company will continue to review and enhance its corporate governance practices to ensure compliance with the CG Code from time to time.

## **SECURITIES TRANSACTIONS BY DIRECTORS**

The Company has adopted the Model Code as its own code of conduct governing the Directors' securities transactions in the listed securities of the Company.

Following the specific enquiries made to the Directors by the Company, all of them confirmed that they had fully complied with the standards as set out in the Model Code for the Review Period.

## **AUDIT COMMITTEE**

The Interim Financial Statements have not been audited nor reviewed by the independent auditors of the Company. The audit committee of the Board (the "Audit Committee") has reviewed the accounting principles and practices adopted by the Group as well as certain of its internal control matters and has also reviewed and confirmed the Interim Financial Statements. The existing members of the Audit Committee comprise Mr. Freeman Yim and Mr. Jeff Goh, both INEDs, and Mr. James Wong, a NED. Mr. Freeman Yim is the chairman of the Audit Committee.

# **PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES**

During the Review Period, the Company did not redeem any of the Shares listed on the Stock Exchange nor did the Company or any of its subsidiaries purchase or sell any of such Shares.

# **PUBLIC FLOAT**

Based on the information that is publicly available to the Company and within the knowledge of the Directors, as at the date of these Interim Financial Statements, the Company has maintained a sufficient public float of the issued Shares (i.e. at least 25% of the issued Shares being held by the public) as required under the Listing Rules.

## SIGNIFICANT EVENT AFTER THE REPORTING PERIOD

No material events have occurred after the end of the Review Period and up to the date of this Interim Report.

### **PUBLICATION OF THE INTERIM REPORT**

This Interim Report containing all the information required by the Listing Rules (including the Interim Financial Statements) are published on the website of the Company (www.tsuiwah.com) as well as the designated website of the Stock Exchange (www.hkexnews.hk).

By order of the Board **Tsui Wah Holdings Limited Lee Yuen Hong**Chairman and Executive Director

Hong Kong, 24 November 2023

